

# Welcome

24<sup>th</sup> of February 2025,  
Freya SCHÄFER (FiBL DE)



# Supply and demand of organic seeds in Europe

---

In general, the organic seeds and planting materials demand is growing

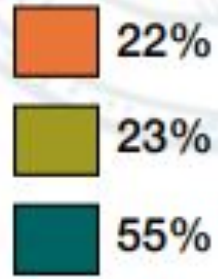
- Organic farming area is growing (farm-to-fork strategy aims for 25% by 2030, but 15 % by 2030 seems to be more realistic)
- Stricter rules to grant a derogation for non-organic seed
- Vegetative planting material regulated via 2018/848
  
- For some crops and some regions there are still large gaps in organic seed supply

NON-ORGANIC SEED PURCHASED

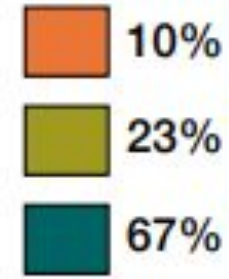
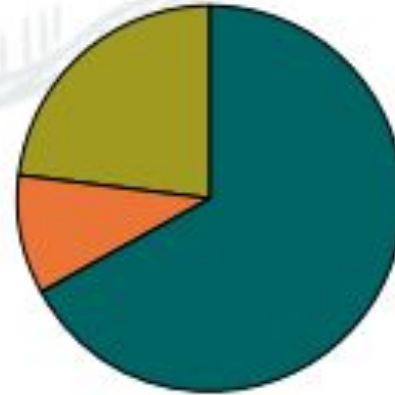
ORGANIC FARM SAVED SEED

ORGANIC SEED PURCHASED

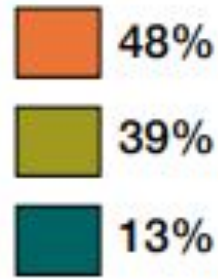
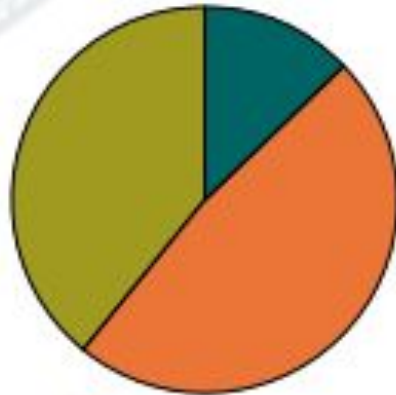
Northern Europe



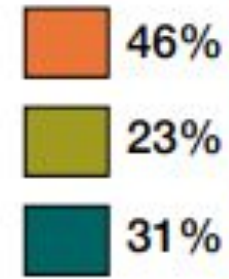
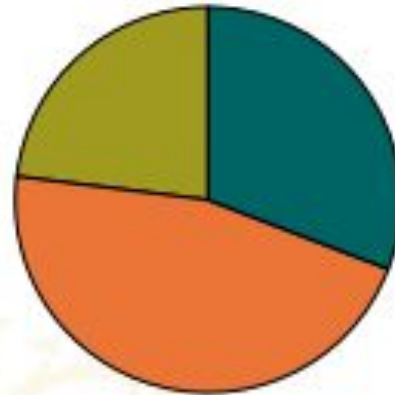
Central Europe



Eastern Europe



Southern Europe



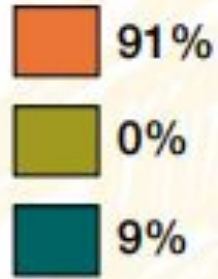
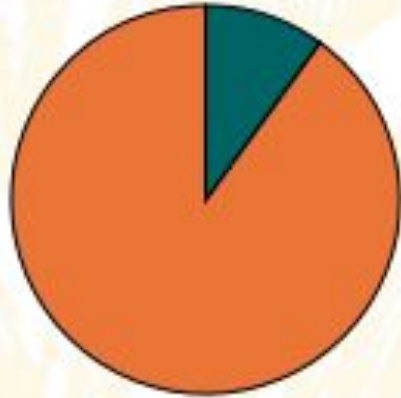
WHEAT

NON-ORGANIC SEED PURCHASED

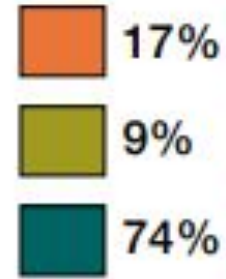
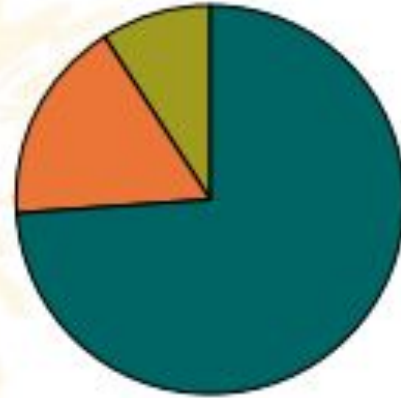
ORGANIC FARM SAVED SEED

ORGANIC SEED PURCHASED

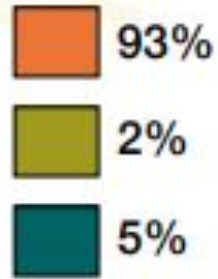
Northern Europe



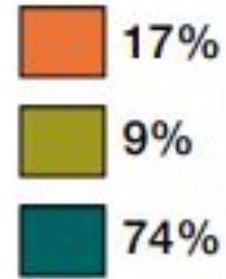
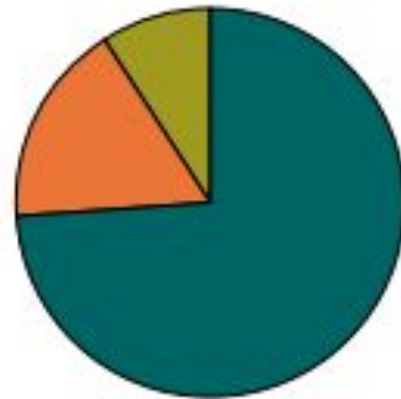
Central Europe



Eastern Europe



Southern Europe



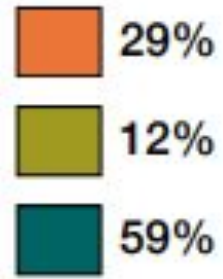
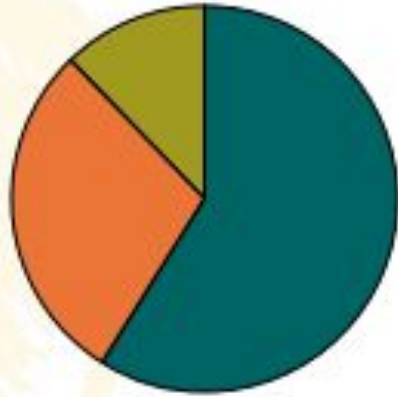
LUCIFERINE

NON-ORGANIC SEED PURCHASED

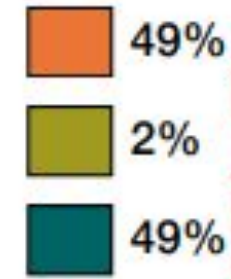
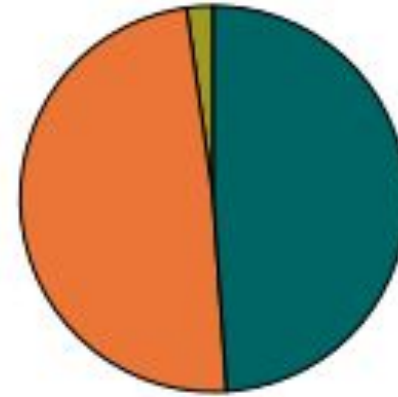
ORGANIC FARM SAVED SEED

ORGANIC SEED PURCHASED

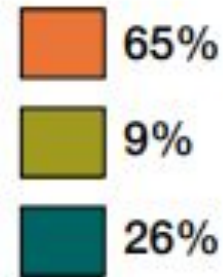
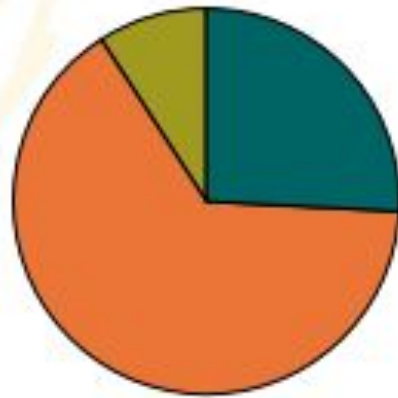
Northern Europe



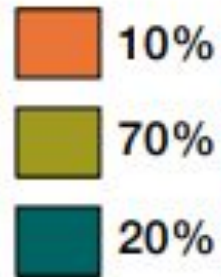
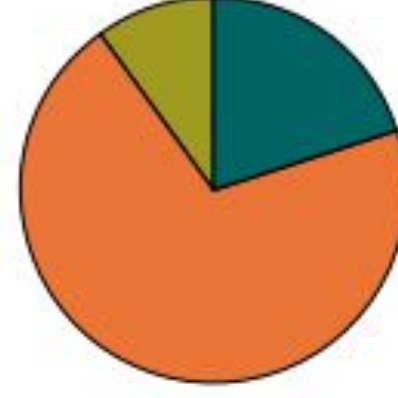
Central Europe



Eastern Europe



Southern Europe



TOMATO

# Needs in organic seed production

---

Small companies/initiatives: high demand for training, market transparency, seed cleaning, storage and financial support, entrepreneurship

Larger companies who are “new” to organic: difficulties in upscaling and organizational issues

- finding farmers willing and skilled to multiply under organic conditions
- organic certification, seed treatments, pest and disease management

It is important to supply the “right” varieties/cultivars that farmers request

- For example, in central EU Countries: open-pollinated vegetable varieties have just a 1-3 % market share. This can be a good entry point but may remain to be a niche market

# Incentives for farmers to use organic seed

Organic seed is pre-financed

Discount on the price of organic seed

Level the price difference between organic and conventional seed

Collective purchasing

## Economic

Premium price for product made with organic seed

Organic breeding

The variety is adapted to local growing conditions

## Ecological

The variety is suitable for organic farming

## Technical

Farmers produce and process their own organic seed

No residues

Communicate to consumers

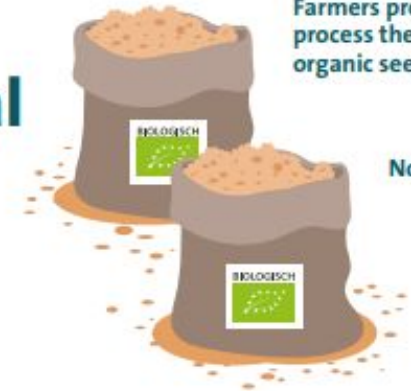
Food chain partners demand organic seed

## Social

Level playing field for farmers

Variety has added value for consumers

Integrity of the organic product



# Developing varieties for the organic sector

---

- Companies/initiatives that perform organic breeding, breeding for diversity, and participatory breeding under organic conditions: high need for sustainable funding schemes
- Small initiatives that do not breed under organic conditions: better understanding of the concept of organic breeding, the principles, funding opportunities, and market entry potential (OHM notification, OV registration)
- Large companies that breed for organic: strong market orientation. Less process but more product orientation.
- Large “conventional” companies: may not identify a need to breed/test under organic conditions.

# Insights of the organic seed and breeding sector in the EU

24<sup>th</sup> of February 2025,  
Mariateresa Lazzaro (FiBL Switzerland)



# Developing varieties for the organic sector

---

## Three typologies of variety selection

### I. Varieties from conventional breeding:

- Pesticides, optimal nutrient supply
- Breeding objectives and variety development for conventional cultivation
- In best case tested for suitability in organic farming

→ status quo

### II. Breeding for organic farming (BfO):

- Partial consideration of the breeding goals of organic farming
- No GMO (no cell fusion)
- Selection partly under organic conditions
- Final propagation step under organic conditions

→ product-oriented

### III. Organic plant breeding (OPB):

- Consideration of the breeding goals of organic farming
- All selection and propagation steps under organic conditions
- Breeding techniques in harmony with organic farming

→ process-oriented

# Breeding for organic farming

---

Examples of companies that offer varieties for the organic market



Resistances found in breeding for organic cultivation contribute to the sustainability of all agriculture and horticulture. Conversely, breeding for organic cultivation can benefit from the (much larger) number of new varieties that are available in breeding for conventional cultivation (*this might change if NGTs will be authorized for conventional*).

# Organic plant breeding (OPB)

- Position paper on Organic Plant Breeding (European Consortium for Organic Plant Breeding ECO-PB): [link](#)
- IFOAM Position Paper : Compatibility of Breeding Techniques in Organic Systems : [link](#)
- Legal definitions (OPB and OV) in the Organic Regulation need still to be detailed for full implementation >>  
ECO –PB prepared a suggestion for this



<https://www.biobreeding.org/breeding.html>

Some are included in the next sessions of this webinar

# OPB – types of initiatives

---

- Non-profit organisations (of different type)
- Co-operatives
- Private for-profit with non-profit
- SMEs
- Public breeding/research centres
- ....

# OPB – types of cultivars

---

(New) typologies as of EU Organic Regulation (2018/848)

- Organic Varieties
- Organic Heterogenous Material

In general main focus on:

- Robust varieties developed fully in organic conditions
- Genetically heterogenous cultivars (adapted landraces, open pollinated varieties, populations, ...)

**“Variety”** = defined term for officially registered materials according to the international UPOV definition for the protection of new varieties which meet the DUS criteria.

The term “cultivar” is used in a much broader sense than the UPOV definition of “variety” and it includes DUS varieties, landraces, CCP, populations, farmers selections.

**“Cultivar”** = general term for officially released varieties, landraces, less homogeneous populations, niche varieties, etc.

# Organic Plant Breeding sector – financing sources

## Public financing

general operating grants, tenders for specific crops and breeding goals

Research / project-based funds

## Limitations

- Mostly for research not for practical breeding work
- Long-term breeding activities difficult to finance
- High administrative effort for applications and reporting
- Often tied to a high proportion of own funds that are not available

Public financing is fundamental for pre-breeding, genetic resources conservation

It can be an asset for **public-private co-funding schemes**... private sector investment to leverage public funding

# Organic Plant Breeding sector – financing sources

## Private financing

operating funds of **private agricultural organizations**  
(competitive proposal, annual funding based on goals)

funds from **private donors** (competitive proposal,  
annual funding based on goals)

funds from **foundations** (competitive proposal, annual  
funding based on goals)

green investments: **banks** provide credit with low  
interest rate

## Limitations

- Donations: stay at “charity” level
- Often for start-up phase only
- How to attract private funding?

# Organic Plant Breeding sector – financing sources

## User financing

**farmers:** Seed purchase, royalties, farmers memberships, voluntary work by different actors

### Limitations

- Contribution is low
- Return on investment does not cover costs of breeding

**citizens:** premium price at point of sale (e.h I-cent initiative)

### Limitations

- Awareness raising
- Fair but affordable pricing

# Organic Plant Breeding sector – financing sources

## Value-chain based financing

contributions by food manufacturers, wholesalers, retailers

cross-sector pool funding

- donors difficult to be convinced and benefits need to be communicated
- pressure to be successful in breeding - donors want to see results/outputs (varieties)

# Developing varieties for the organic sector

---

- Companies/initiatives that perform organic breeding, breeding for diversity, and participatory breeding under organic conditions: high need for sustainable funding schemes
- Small initiatives that do not breed under organic conditions: better understanding of the concept of organic breeding, the principles, funding opportunities, and market entry potential (OHM notification, OV registration)
- Large companies that breed for organic: strong market orientation. Less process but more product orientation.
- Large “conventional” companies: may not identify a need to breed/test under organic conditions.



# LiveSeeding



Funded by the European Union, the Swiss State Secretariat for Education, Research and Innovation (SERI) and UK Research and Innovation (UKRI). Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or REA, nor SERI or UKRI.

