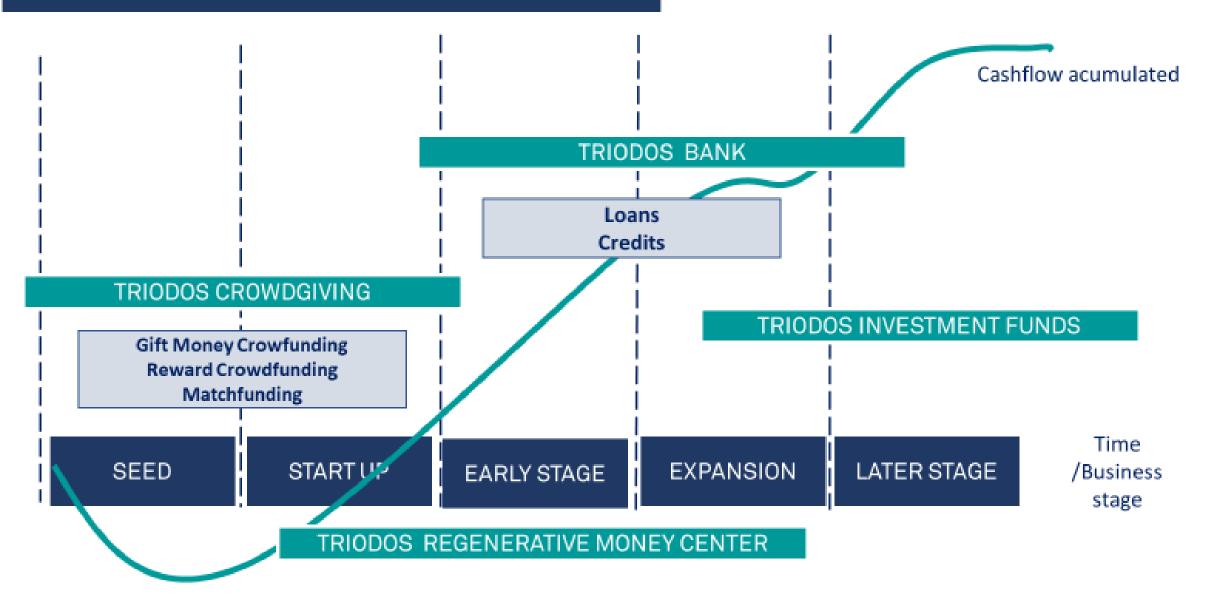
Financing Initiatives: A Biographical and Evolutionary Approach

Elena Hernando Ricardo Colmenares

I EU LiveSeeding webinar "Entrepreneurship in the organic seeds and breeding sector" 13-14 December 2023



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CAMPAIGNS SOCIAL AGRICULTURE SECTOR*

Individual crowdfunding campaigns: 99.900 € (50 campaigns)

Matchfunding (IMIDRA + Weleda): 126.800 € (15 campaigns)

*Total sector: 226.700 € (65 projects financed) (Total funds via crowdfunding: 563.396 €)

MATCHFUNDING

Matchfunding is a Crowdfunding* supported by extra money coming from a FUND (from public or private sources or both) that decides the type of projects to be supported and usually double the amount received by the entrepreneurs by individual donors.

*Collect money for breeding project or infrastructure via crowd platforms



https://crowdfunding.fundaciontriodos.es/canal/matchfunding-madrid-kmregion/proyectos-finalizados



Phases of a pilot campaign in Spain without public money.

Testing support to prepare a second one later on with a larger amount including public money



- Gathering the **crowd to finance** the Match Fund. Sponsors.
- As an example: 20.000 -25.000 €.
- Time period: November 15, 2023 February 15, 2024

CROWD INITIATIVES TO BE FUNDED

- Gathering the crowd of initiatives applying to get the funds according to conditions defined by the sponsors.
- As an example: No of applications: 12-15 / No of projects selected for crowdfunding campaigns: about 5.
- Time period: February 15 April 7 + at least three weeks for Team's training: up to May 5.

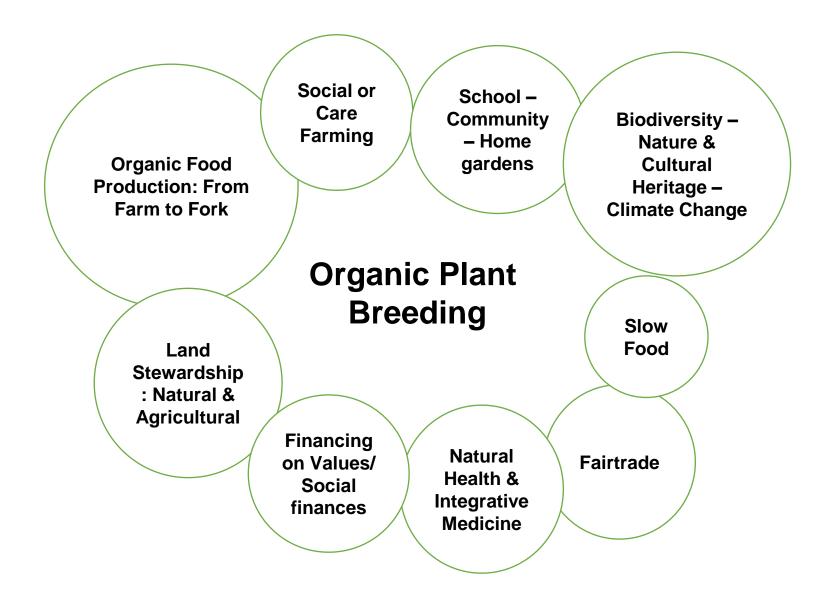
CROWD DONORS

- Gathering the **crowds of donors** for each individual initiative. Launch of the Crowdfunding Campaign for all the initiatives selected at the same time. Maximum of the communication activity.
- •Time period: May 6 June 14 (40 days)



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Ecosystem Map to engage with all the relevant actors in Spain regarding organic plant breeding





Opportunities brought about by financing via crowdfunding

- Quality money rather than quantity money
- Potential for long term financing: step by step.
- Co-financing. Blended financing
- Potential to transform part of the donors' crowd into community
- (CSA: Community Supported Agriculture)
- Potential to repeat campaigns from time to time focused in different issues
- Potential to build up a lending community if needed.
- Potential to build up a community of guarantors if needed.
- Potential to gain visibility and business locally and beyond: to grow organically.



SOCIOS DEL GRUPO OPERATIVO











DISEÑO Y DESARROLLO



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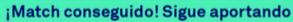
Este 'matchfunding' del grupo operativo Madrid KmRegión que impulsa a proyectos de canal corto de comercialización de alimentos sostenibles está financiada por.







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Madrid Km0: un centro logístico para proyectos Agroecológicos

Madrid Km0 se podría definir como un espacio de coworking pensado para resolver las necesidades de almacenamiento y transporte de los proyectos productivos y de transformación de la Comunidad de Madrid. Desde Madrid Km0 queremos invertir en coordinación y comunicación de la que cupandrá un

7.642 € recaudados

254 % financiado

Finalizada

¡Match conseguido! Sigue aportando



BIOLIBERE SUPERMERCADO COOPERATIVO

Biolibere Supermercado Cooperativo es un proyecto radicado en Getafe, pero con un ámbito de influencia proyectado que abarca toda la zona sur de la Comunidad de Madrid, que busca convertir un Economato Ecológico de pequeño tamaño y ya en funcionamiento en un Eupermercado Cooperativo de

14.120 € recaudados

470 % financiado

Finalizada

¡Match conseguido! Sigue aportando



LA GÜERTA CICLISTA

Queremos facilitar una práctica ecológica, que integre en el mismo proceso a los productores de cercanía (agricultores), los distribuidores (reparto ciclista) y a los consumidores. Sin intermediarios. ¿Nos ayudas a hacerlo realidad?

7.950 € recaudados

265 % financiado

Finalizada

Thank you

https://www.fundaciontriodos.es/