SCIENCE AND EDUCATION FOR SUSTAINABLE LIFE
Economic consequences of cow-calf contact systems

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Rearing of young stock allowing CCC: on-farm strategies, legislation and economic aspects

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• Contributors: BOKU, FiBL, IGHZ, INRAe, Ucat, UniKassel
Parameters to consider

Framework for the socio-economic evaluation of rearing systems of dairy calves with or without cow contact.

(Knierim et al., 2020)
Definition of generic study farm

Organic management, dual-purpose breed,

41 annual cows (incl 8 dry cows), 7000 kg ECM per cow and lactation

All calves are reared on farm. Heifers kept as recruitment. Surplus heifers and bull calves are fattened on farm and sold for slaughter at 16 months.
Definition of scenario farms

**Baseline:** Early separation from dam at day 1 and fed 8L whole milk for 90 days.

**S1:** Dam rearing with contact at milking (15 mins x twice a day) for 115 days.

**S2:** Initial dam rearing with full contact, at day 21 group housed with manual milk feeding.

**S3:** Mixed rearing with full contact. Calves are initially kept with dams. Calves moved to foster cows at day 9.
**Change in net income**

**Added income due to change**
- Daily weight gain (calves) – earlier semination or slaughter?
- Increased productivity and robustness (future adult cow)
- Sold calf pens and other equipment not needed in CCC-system
- Beef sales - premium value if better meat quality?
- Natural behaviour
- Joy of seeing cow and calf together

**Added costs due to change**
- Reconstruction of stalls – calf creep area
- Labour – finding, moving and socializing
- Fallen stock
- Disease events – veterinary costs

**Reduced costs due to change**
- Labour – no milk feeding and cleaning of buckets
- Fallen stock
- Disease events – veterinary costs

**Reduced income due to change**
- Delivered milk?
### Input variables and assumptions

<table>
<thead>
<tr>
<th>Item</th>
<th>Baseline</th>
<th>S1</th>
<th>S2</th>
<th>S3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Suckled dam (days)</td>
<td>1</td>
<td>115</td>
<td>21</td>
<td>9</td>
</tr>
<tr>
<td>Suckled foster (days)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>106</td>
</tr>
<tr>
<td>Milk feeding (days)</td>
<td>90</td>
<td>0</td>
<td>94</td>
<td>0</td>
</tr>
<tr>
<td>Manually fed milk (kg/d)</td>
<td>8</td>
<td>0</td>
<td>8</td>
<td>0</td>
</tr>
<tr>
<td>Suckled milk (kg/d)</td>
<td>0</td>
<td>5.1 (Range: 2-10)</td>
<td>10.9 (Range: 9.2-12)</td>
<td>Dam: 10.9 (Range: 9.2-12)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Foster: 8.5 (Range: 7.0-10)</td>
</tr>
<tr>
<td>Mortality, 0-90 days (deaths/100 calf-years)</td>
<td>0.031</td>
<td>0 (Range: 0-0.14)</td>
<td>0.02 (Range: 0-0.14)</td>
<td>0 (Range: 0-0.045)</td>
</tr>
</tbody>
</table>

S1: Dam rearing with contact at milking (15 min x 2 per day)
S2: Dam rearing with full contact, from day 21 manual milk feeding
S3: Mixed rearing. Initially kept with dams, moved to foster cows at day 9.
We suppose that the changes needed in the building are negligible.

Majority of farmers in survey perceived cow and calf health to be same or better in CCC-systems. They also stated that their CCC-system was not more time consuming than a system where cows and calves were separated directly after birth.
Preliminary results:
Contribution margin for the different CCC-scenarios

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>S1: Dam rearing with contact at milking</th>
<th>S2: Dam rearing, then manual milk feeding</th>
<th>S3: Mixed rearing. Kept with dam then foster cow</th>
</tr>
</thead>
<tbody>
<tr>
<td>Milk consumed by calves (kg)</td>
<td>25 536</td>
<td>22 734</td>
<td>33 632</td>
<td>35 621</td>
</tr>
<tr>
<td>Costs</td>
<td></td>
<td></td>
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<tr>
<td>Forage (€)</td>
<td>1408</td>
<td>1515</td>
<td>1504</td>
<td>718</td>
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<tr>
<td>Concentrate (€)</td>
<td>2408</td>
<td>2590</td>
<td>2572</td>
<td>1525</td>
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<tr>
<td>Revenues</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Sold milk (€)</td>
<td>105 563</td>
<td>106 788</td>
<td>102 022</td>
<td>101 152</td>
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<td>Contribution margin (€)</td>
<td>101 746</td>
<td>102 683</td>
<td>97 946</td>
<td>98 909</td>
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<td>Change</td>
<td>+937</td>
<td>-3800</td>
<td>-2837</td>
<td></td>
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</tbody>
</table>
Economic consequences

• Consumers – willing to pay more?
• Marketing possibility – depending on CCC-system?
• Calves in CCC systems – better performance as adult cows?
• What are the long term effects?
  - better weight gain >> robust cow? increased longevity and yield?
  - hygiene and disease problems?
Thank you for your attention!