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Institut de recherche de l'agriculture biologique
Research Institute of Organic Agriculture

EXCELLENCE FOR SUSTAINABILITY

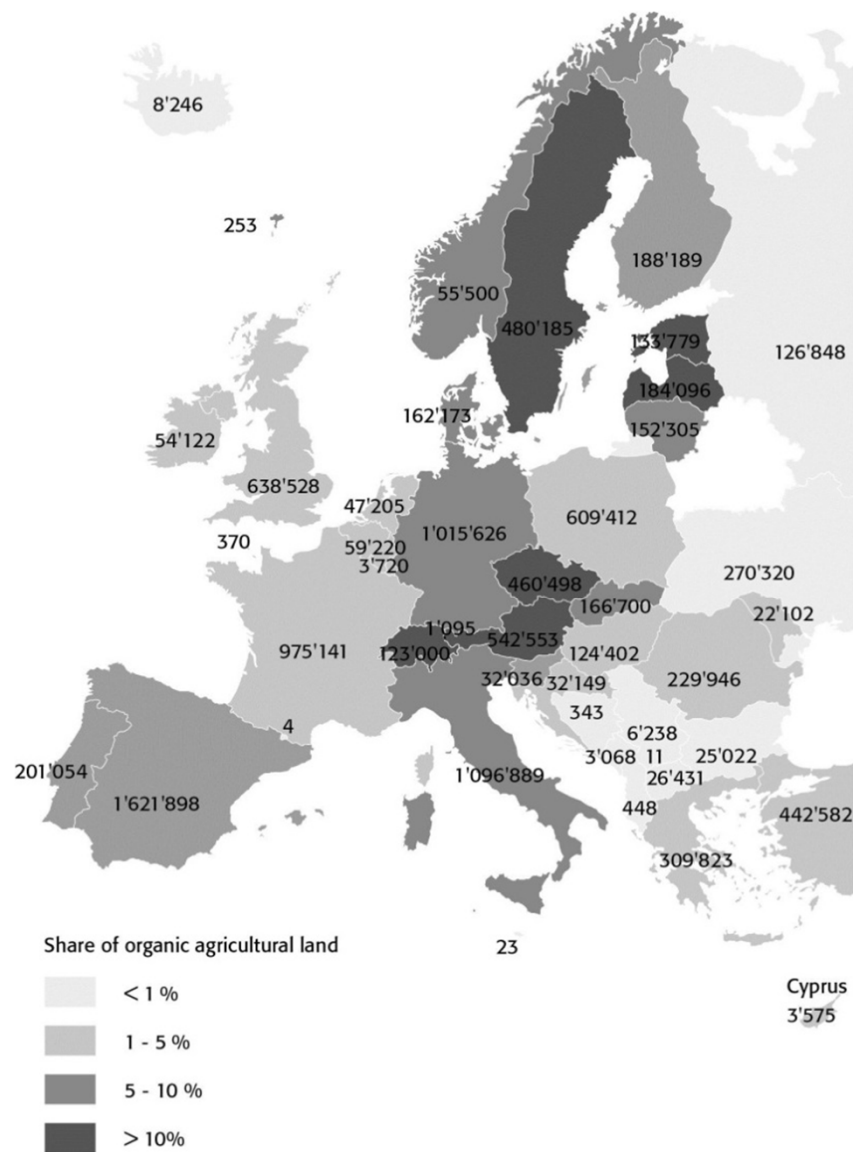


The European Market for Organic Food 2011

Helga Willer, Julia Lernoud, Research Institute of Organic Agriculture (FiBL) Frick, Switzerland and Diana Schaack, Agricultural Information Company (AMI), Bonn, Germany

BioFach Congress 2013, Nürnberg, Session «The European Market for Organic Food» , 13.2.2013

Europe: Organic agricultural land by country 2011



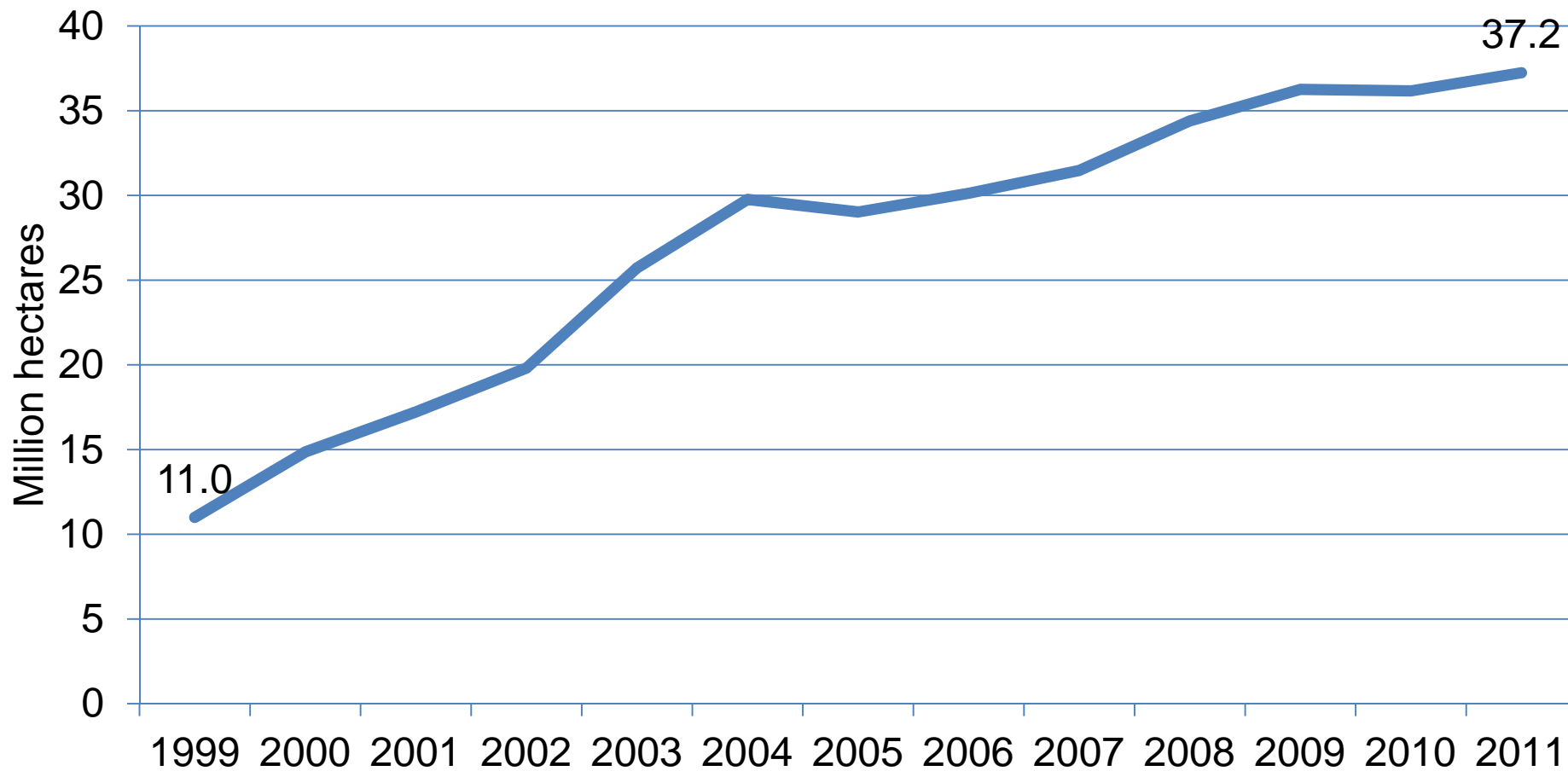
Europe: Organic agricultural land by country 2011

- › 10.6 million hectares of agricultural land are organic (EU 9.5 million).
- › This constitutes 2.2 percent of the agricultural land in Europe (EU 5.4 percent).
- › The organic agricultural land increased by 0.6 million hectares or six percent in 2011 (EU: 0.5 million; +6 percent).
- › Almost 290'000 producers were reported (EU 240'000).

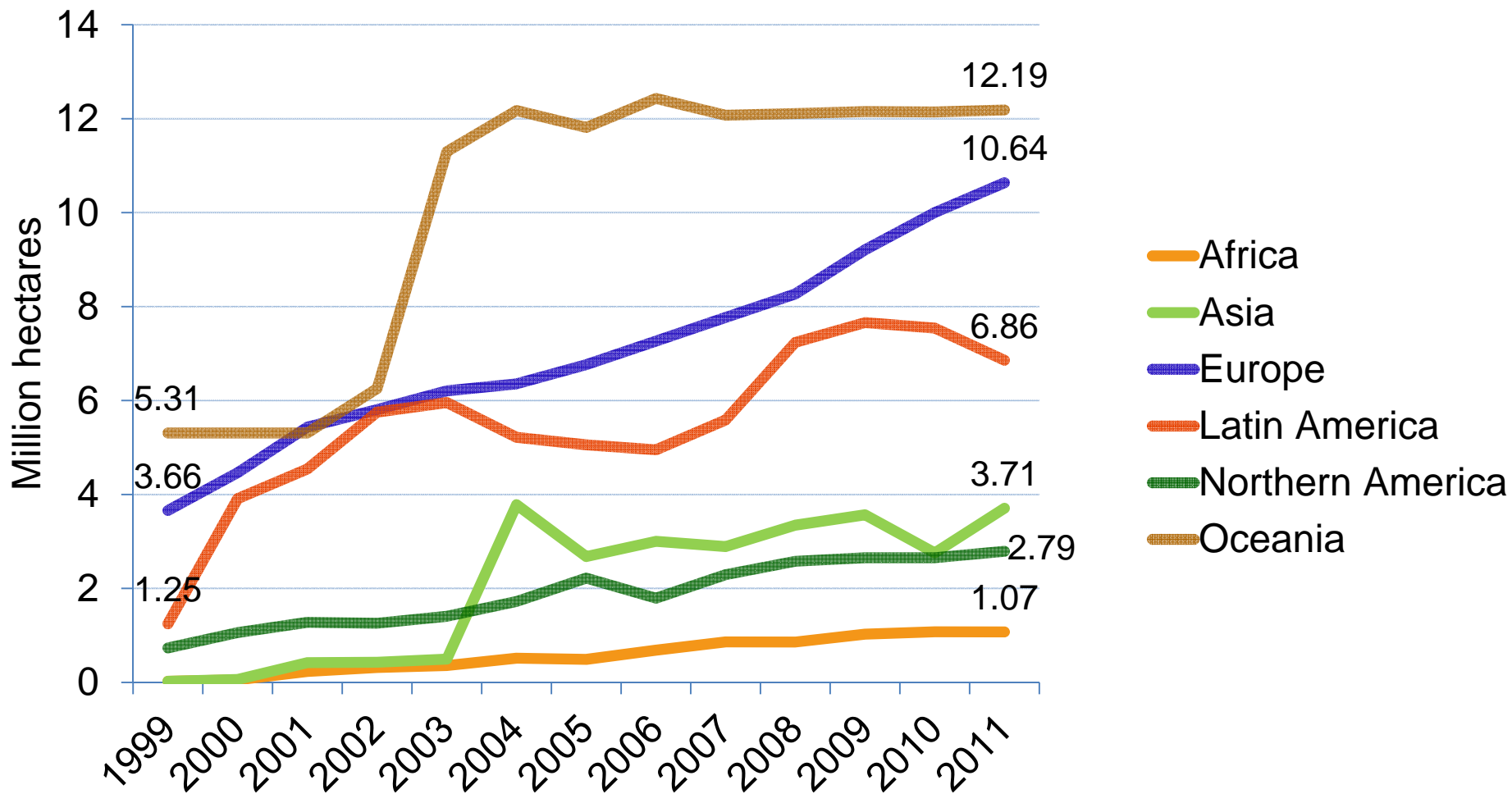
Organic market in Europe: Key data/indicators 2011

- › The market was 21.5 billion euros, an increase of nine percent compared with 2010 (EU 19.7 billion).
- › The largest market for organic products in 2011 was Germany with a turnover of 6.6 billion euros, followed by France (3'756 million euros) and the UK (1'882 million euros).
- › As a portion of the total market share, the highest levels were reached in Denmark, Austria and Switzerland, with five percent or more for organic products.
- › The highest per capita spending is also in these countries and in Luxembourg.

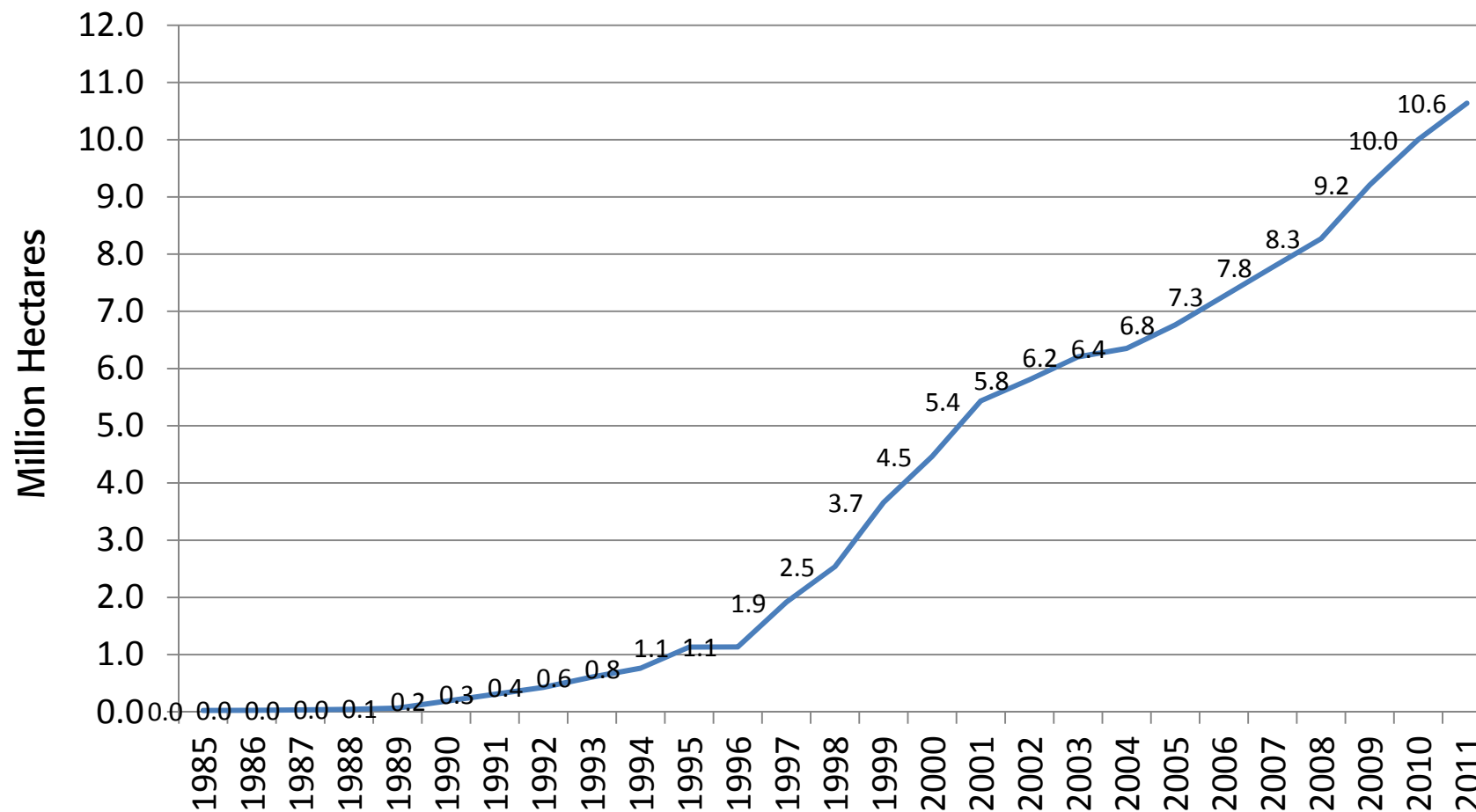
Growth of the organic agricultural land worldwide 1999-2011



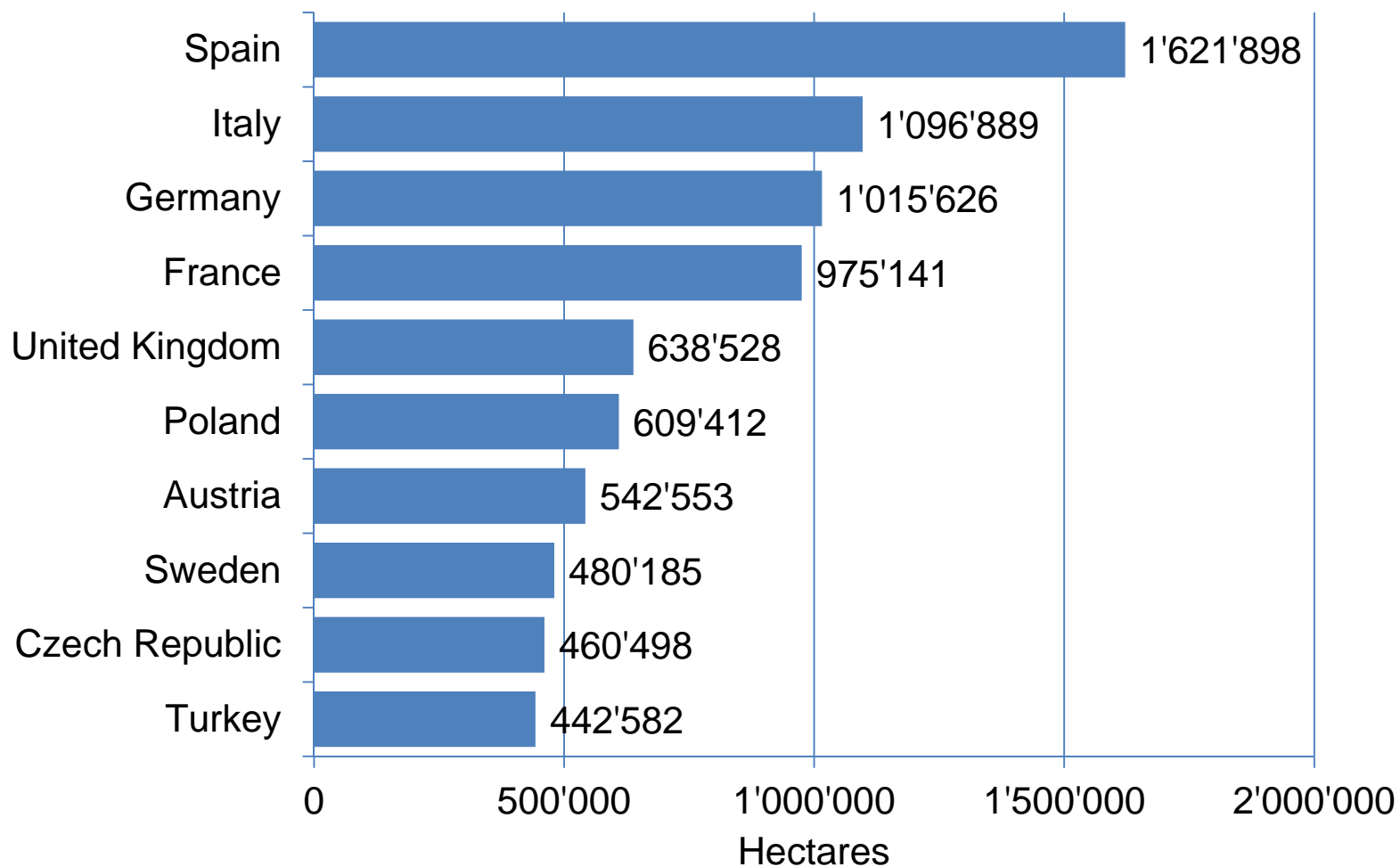
Development of organic agricultural land in the regions 1999-2011



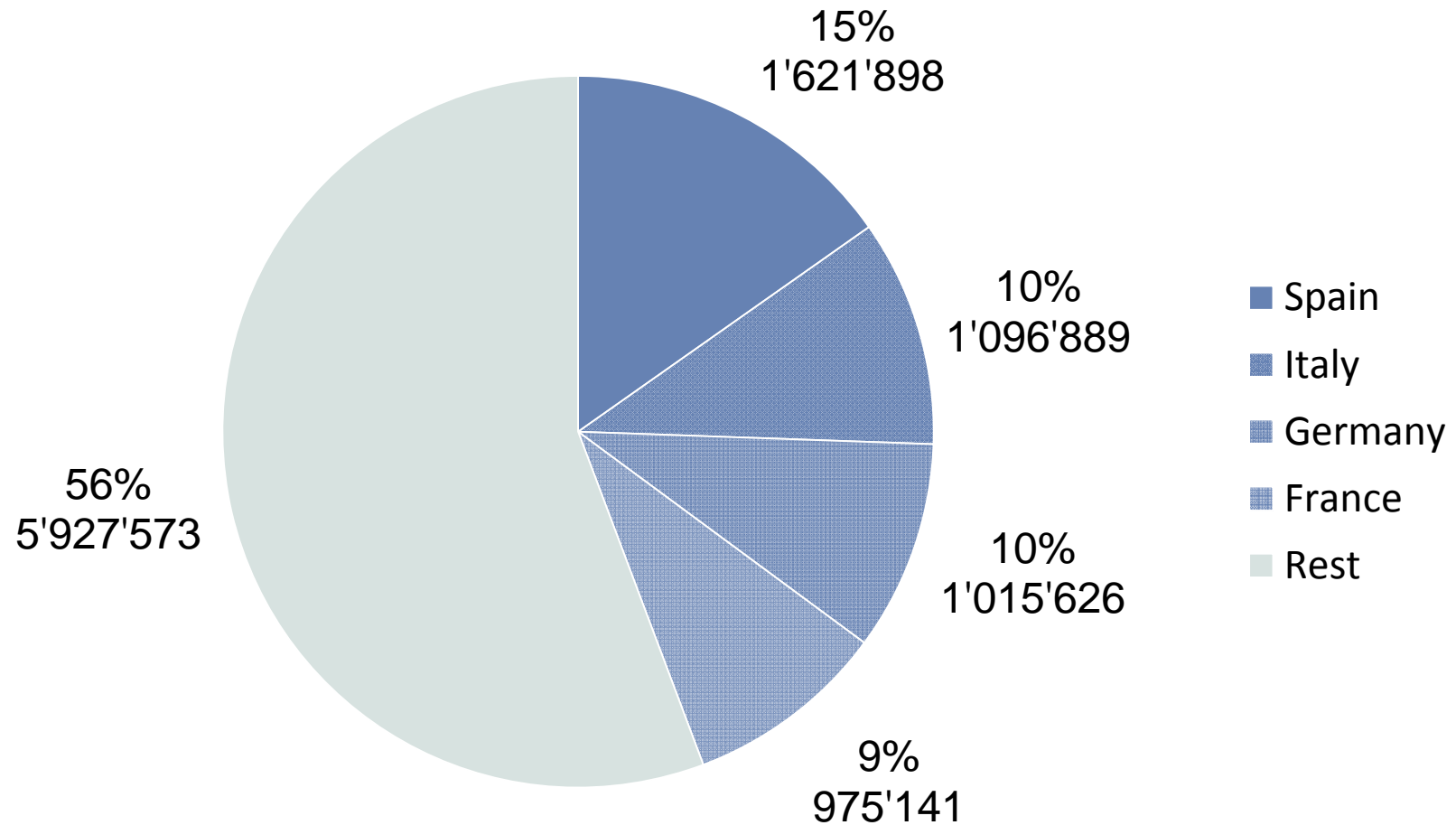
Europe: Development of organic agricultural land 1985-2011



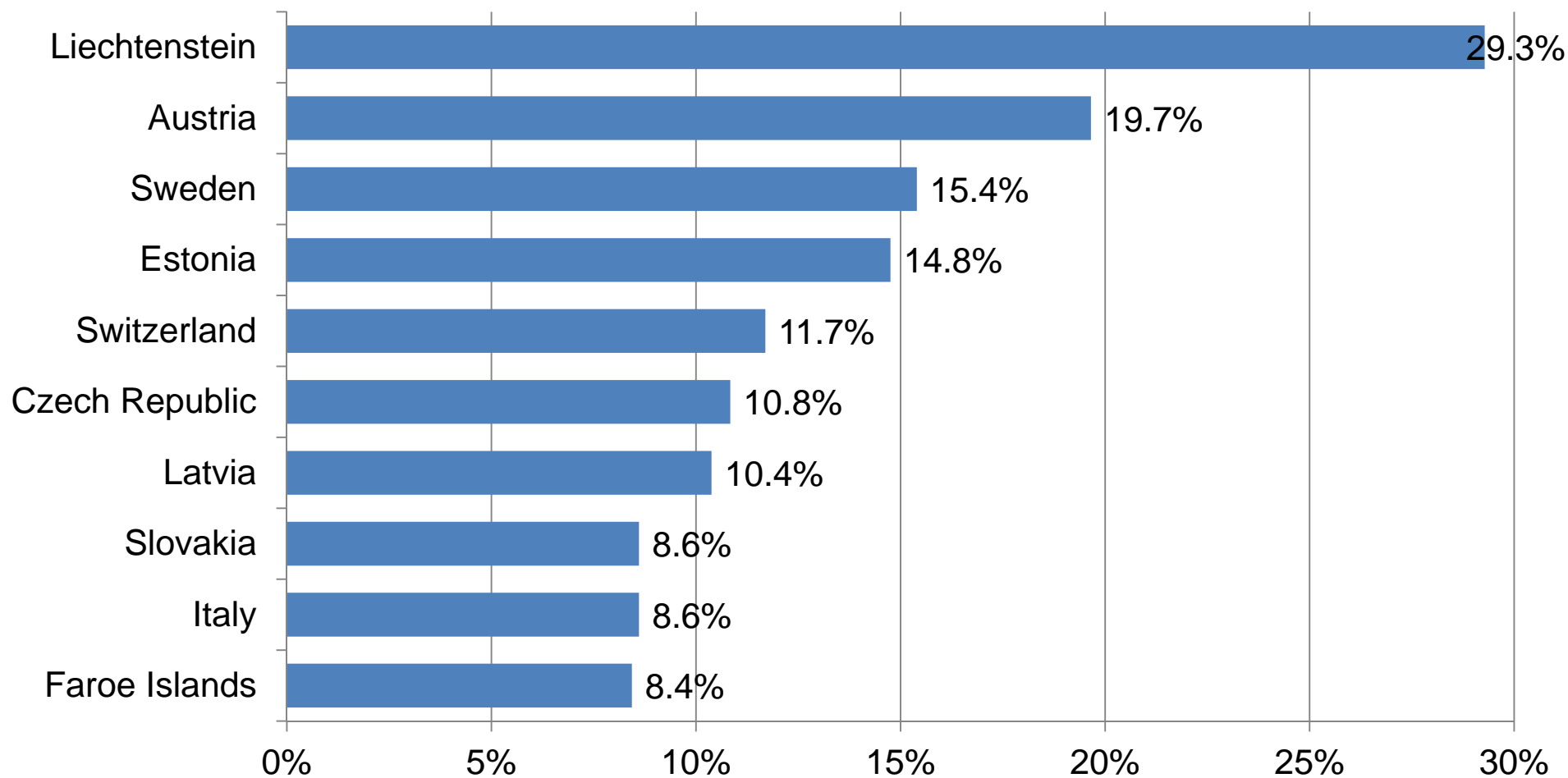
Europe: The ten countries with the most organic agricultural land 2011



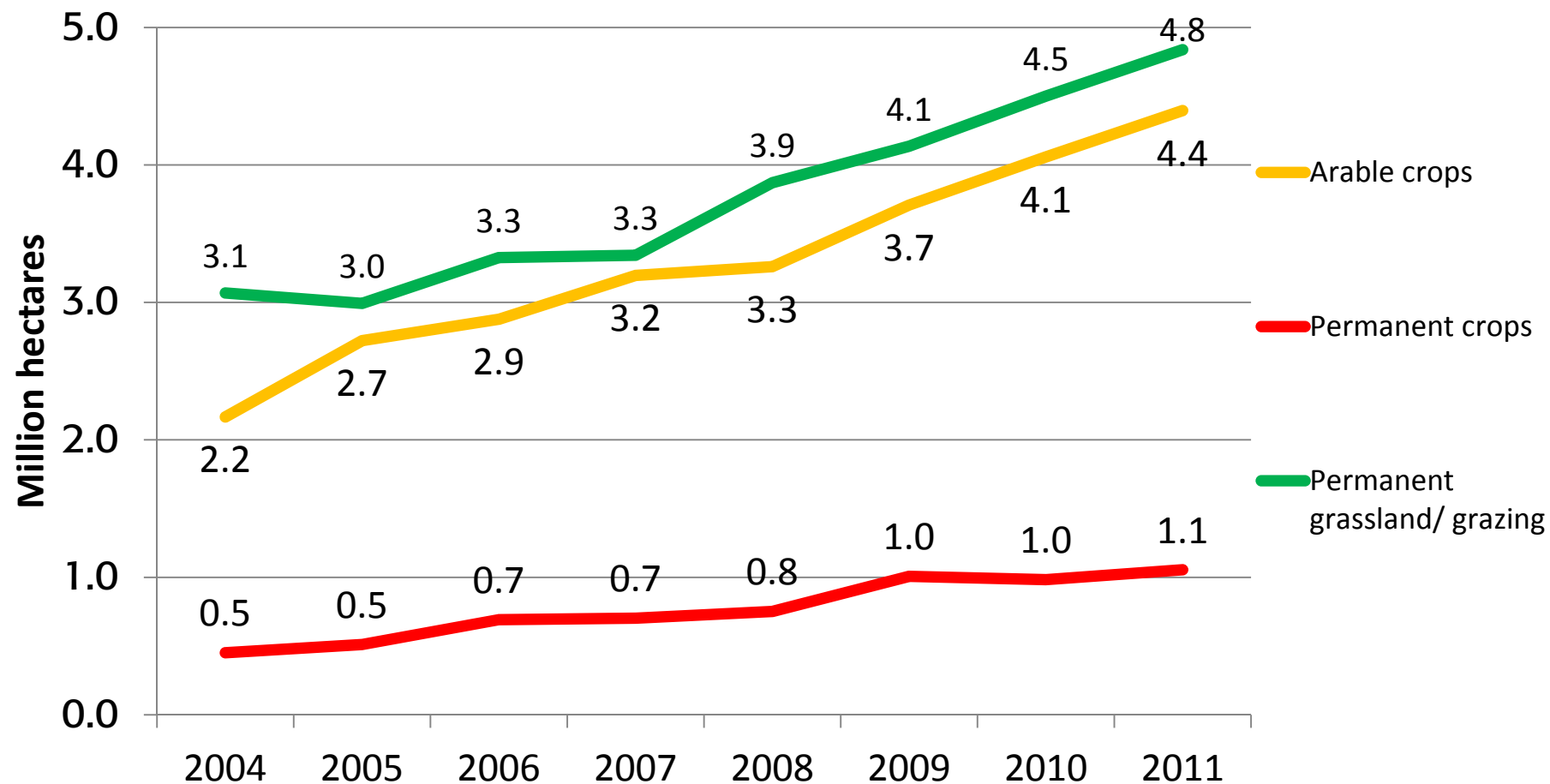
Europe: Distribution of organically managed agricultural land by country 2011 (Total: 10.6 million hectares)



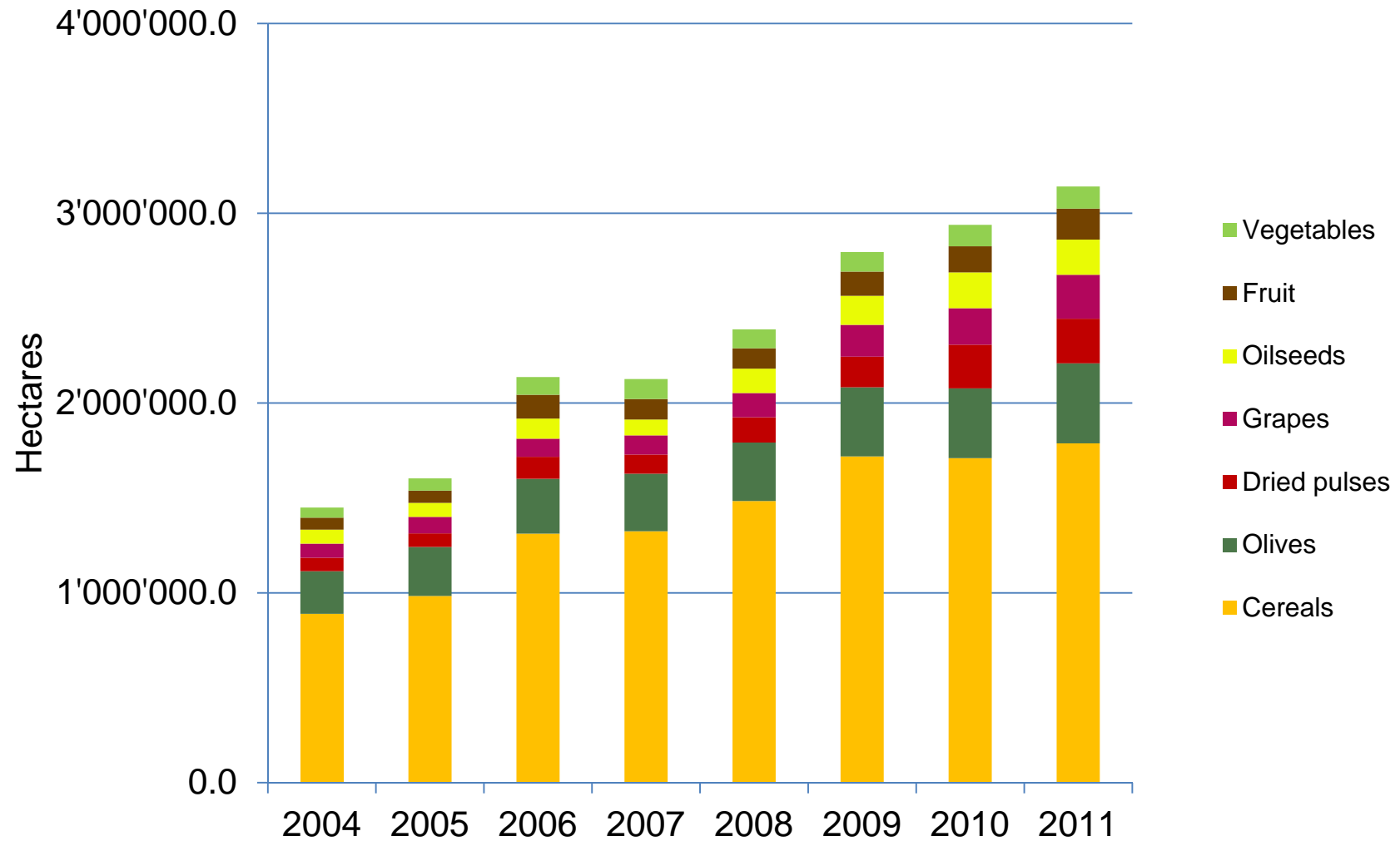
Europe: The ten countries with the highest shares of organic agricultural land 2011



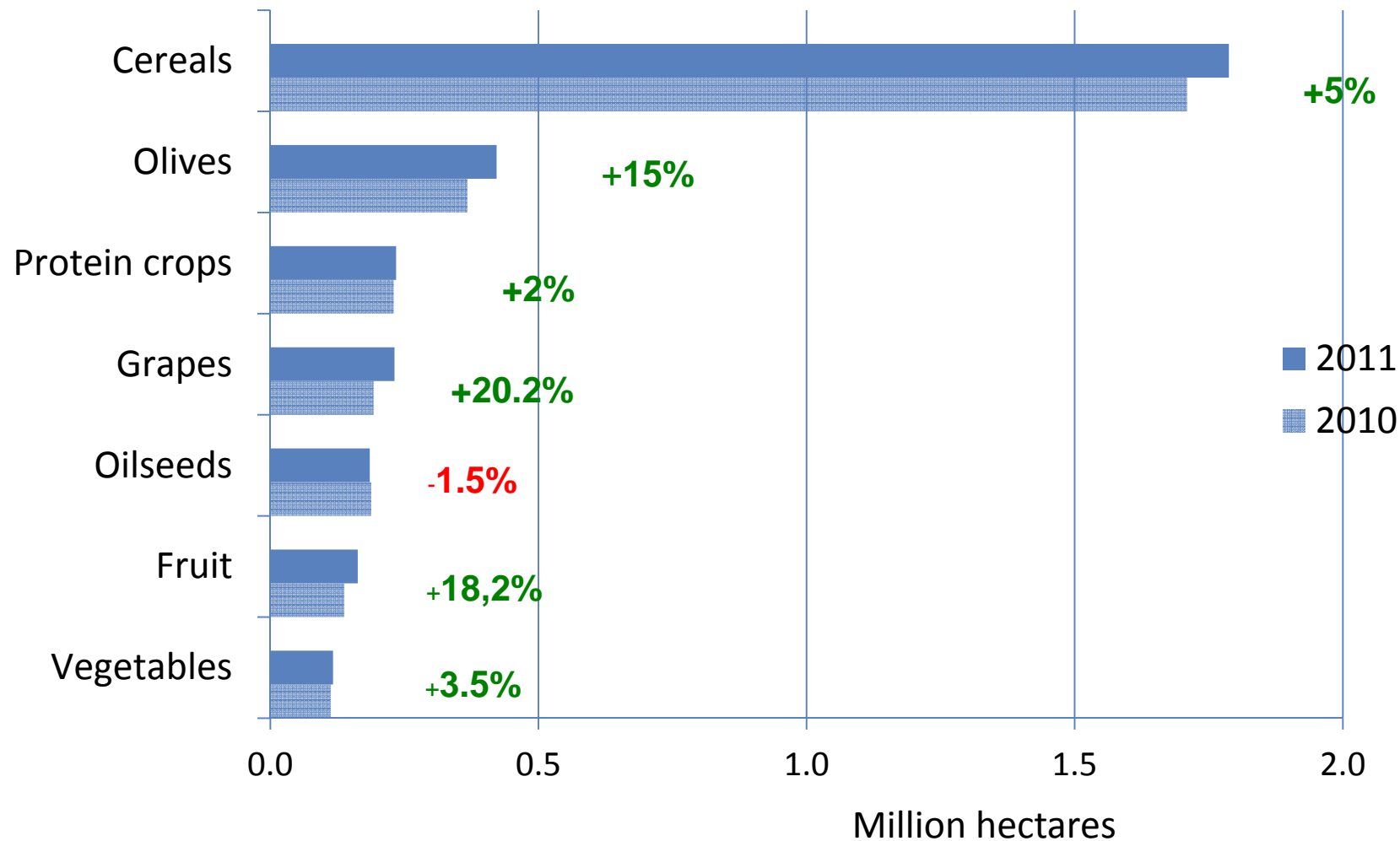
Development of organic land use types in Europe 2004-2011



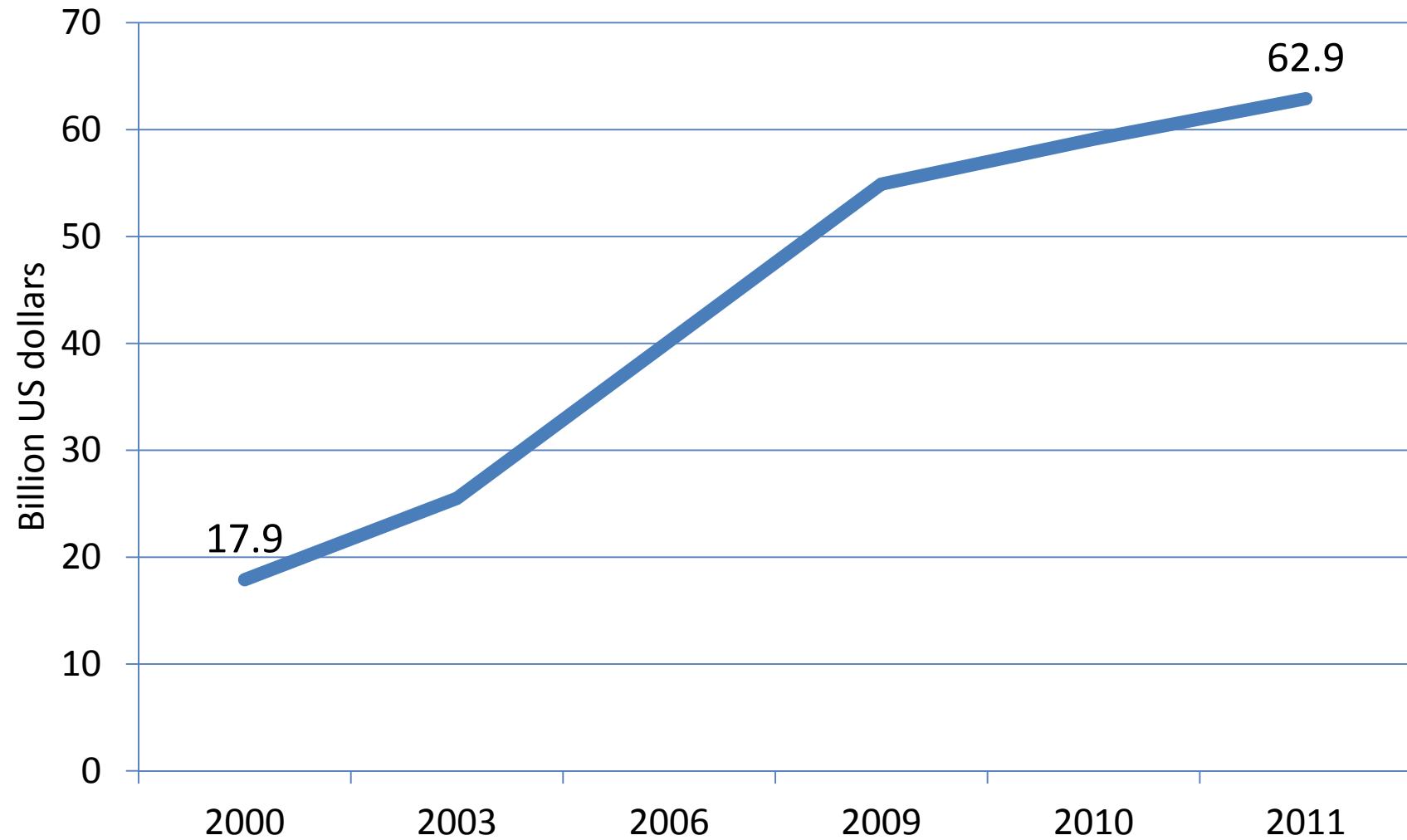
Development of organic crops/crop groups 2004-2011



Development of selected crops/crop groups in Europe

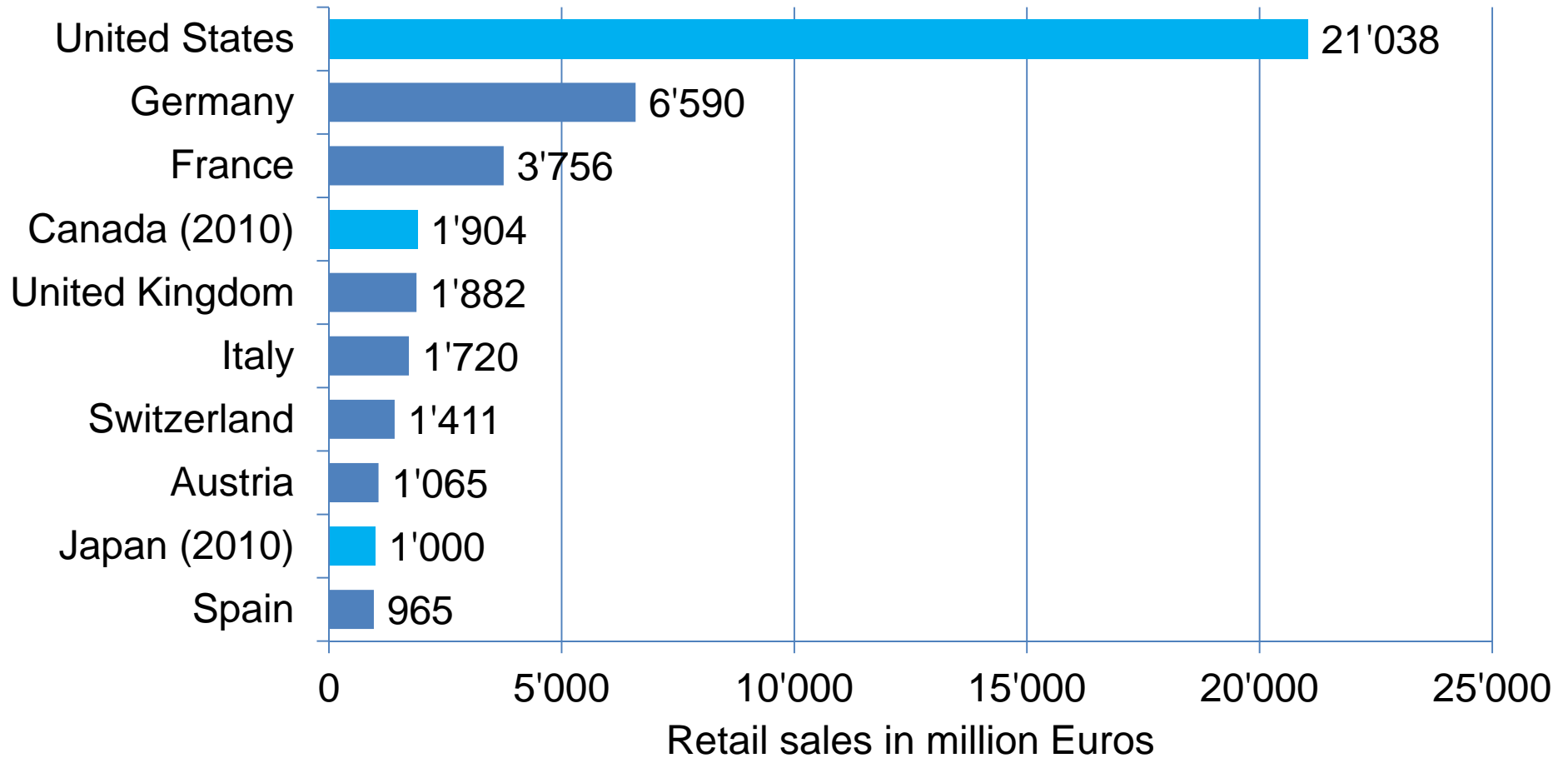


Development of the global market for organic food 2000-2011

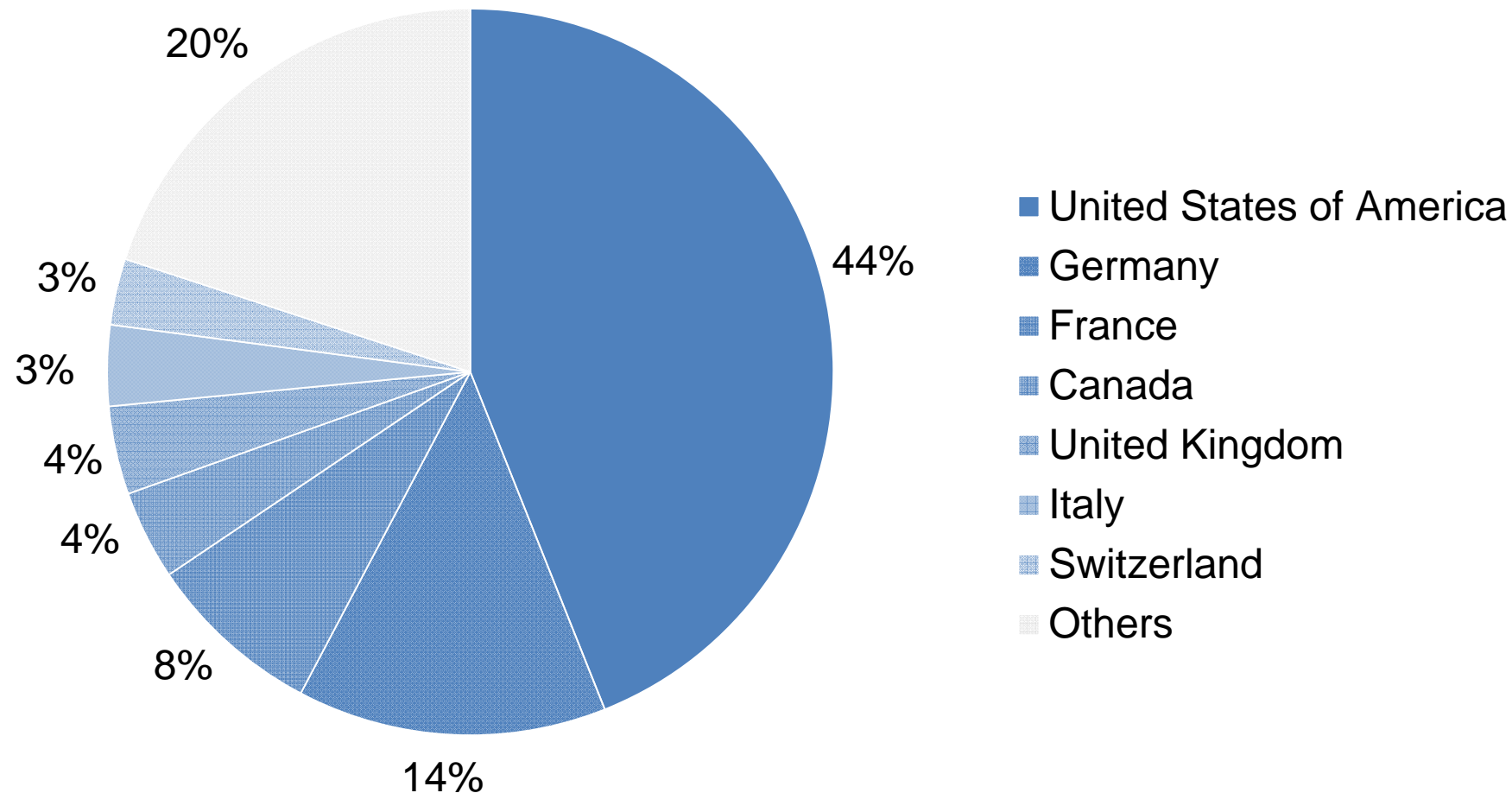


Source: Organic Monitor, various years

The ten countries with the largest organic markets 2011

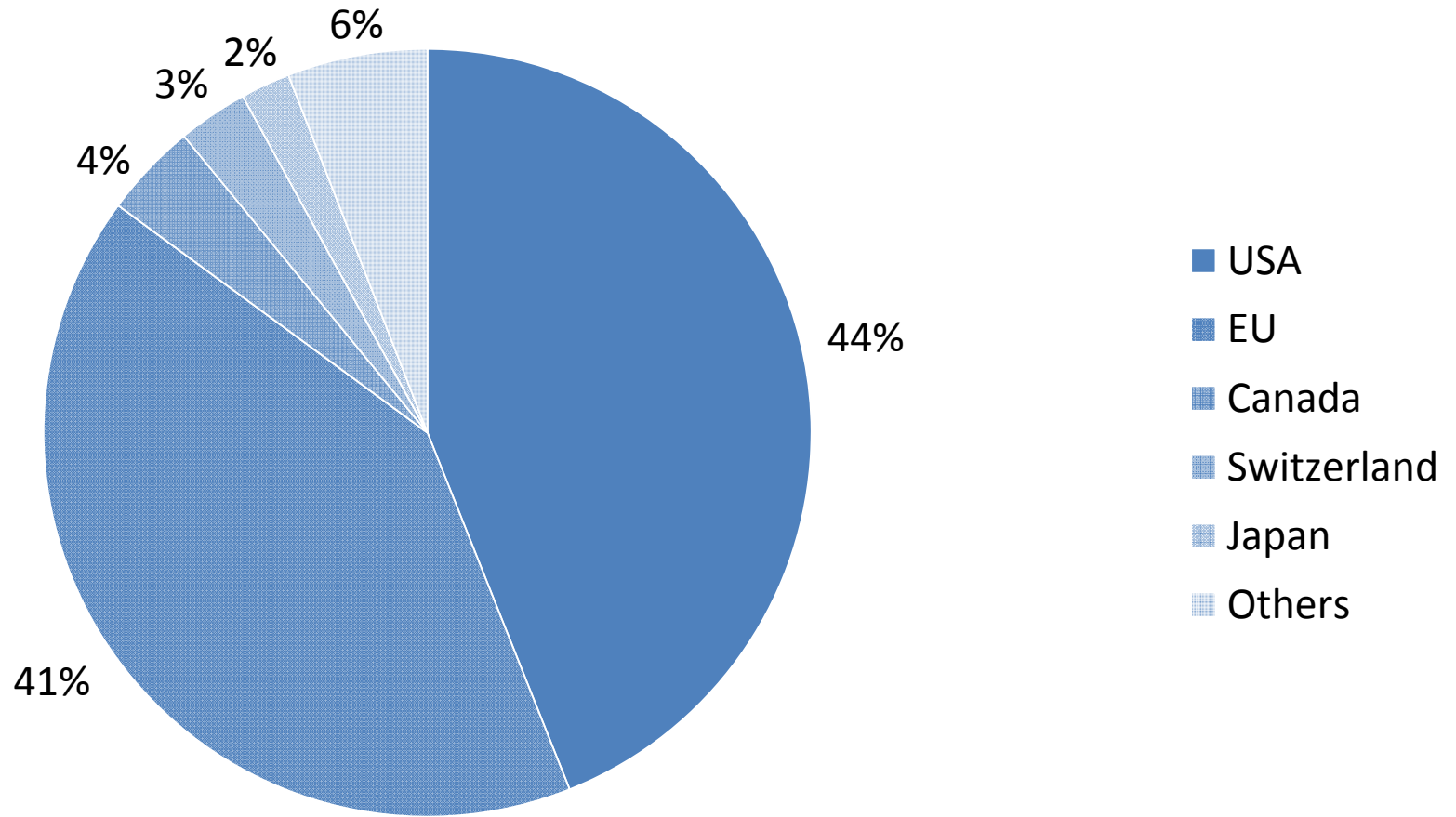


Distribution of organic sales by country 2011

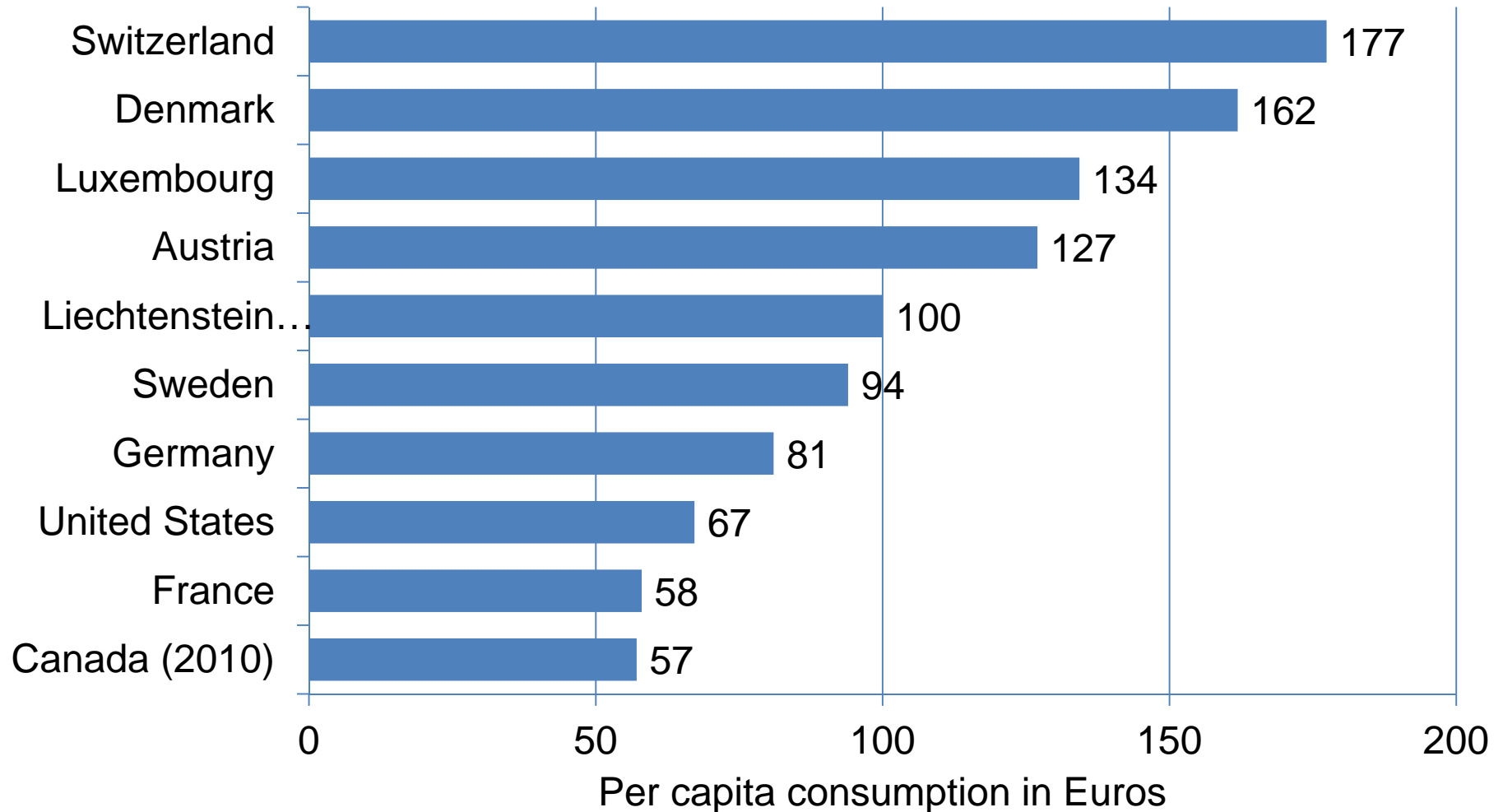


Global market: Distribution of retail sales value by single markets (total: 47.8 billion) Euros 2011

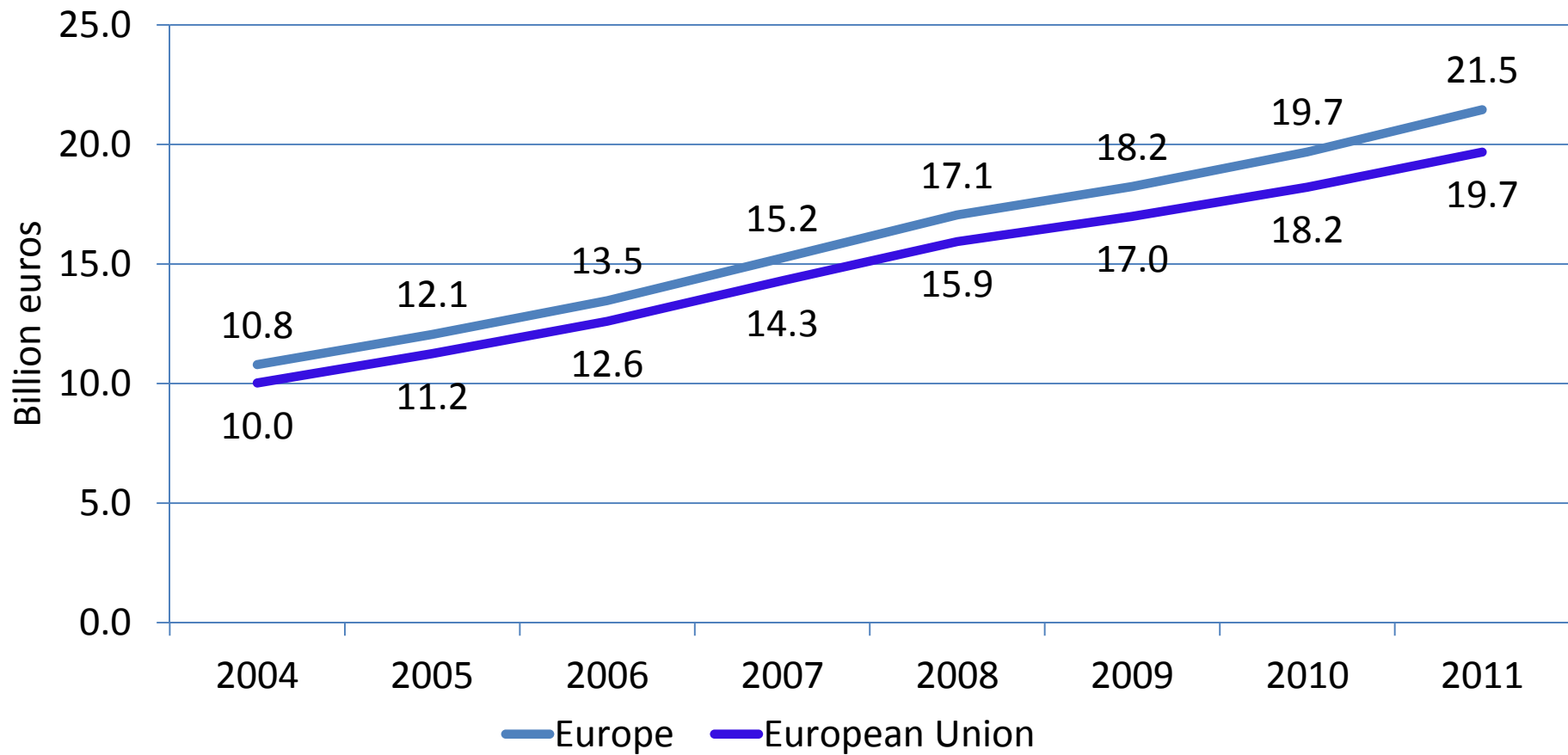
Source: FiBL-AMI-IFOAM Survey 2013



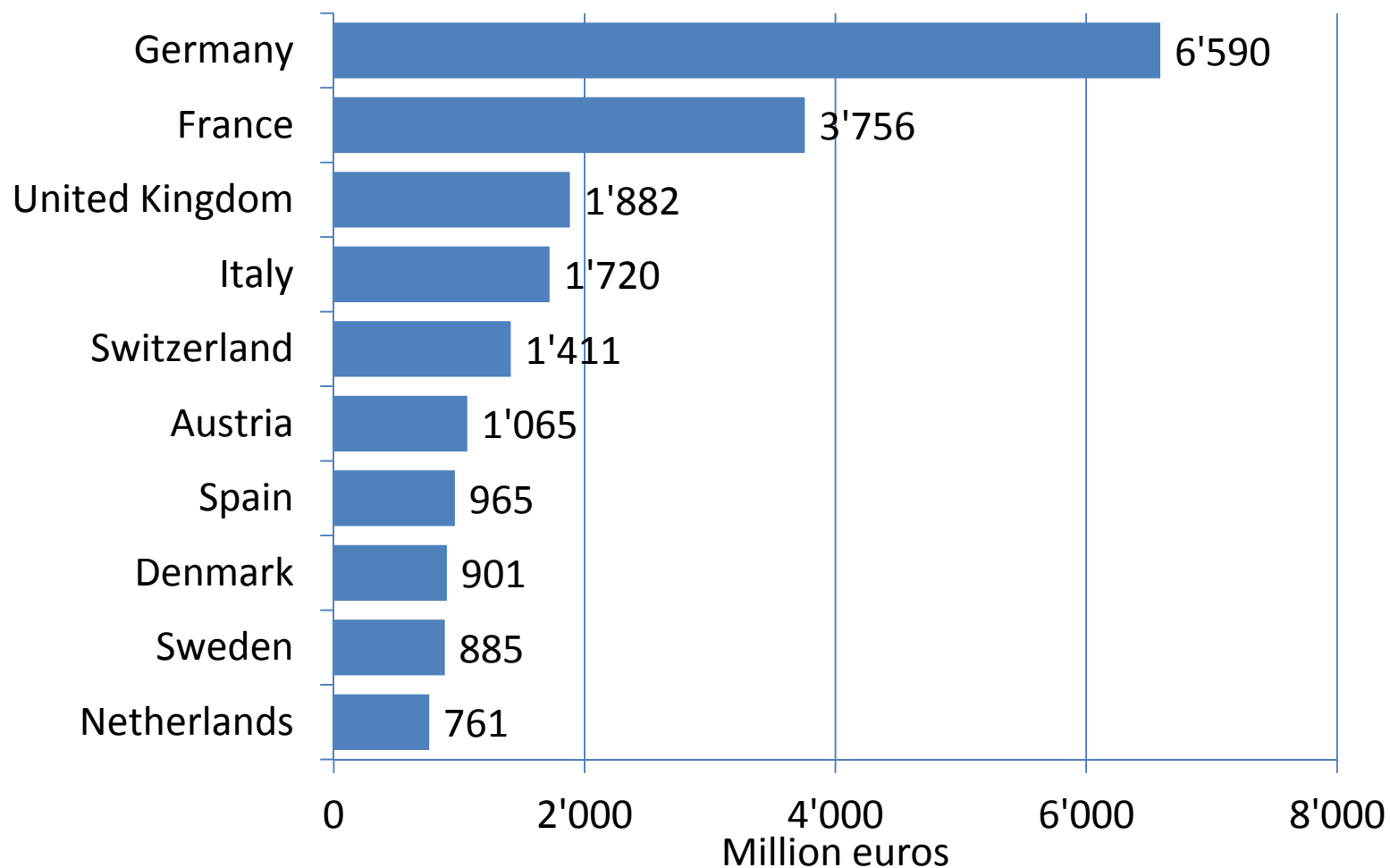
The ten countries with the highest per capita consumption 2011



Europe: Growth of the Organic Market 2004-2011

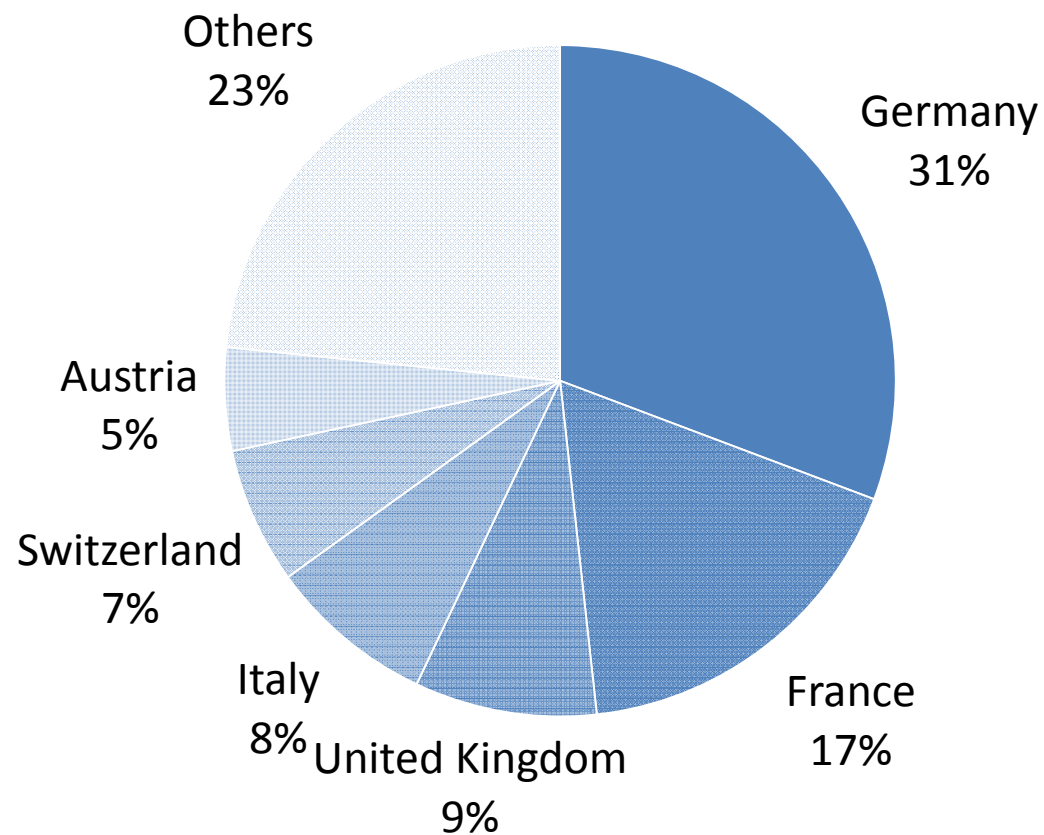


The European market for organic food and drink: The countries with the highest sales 2011

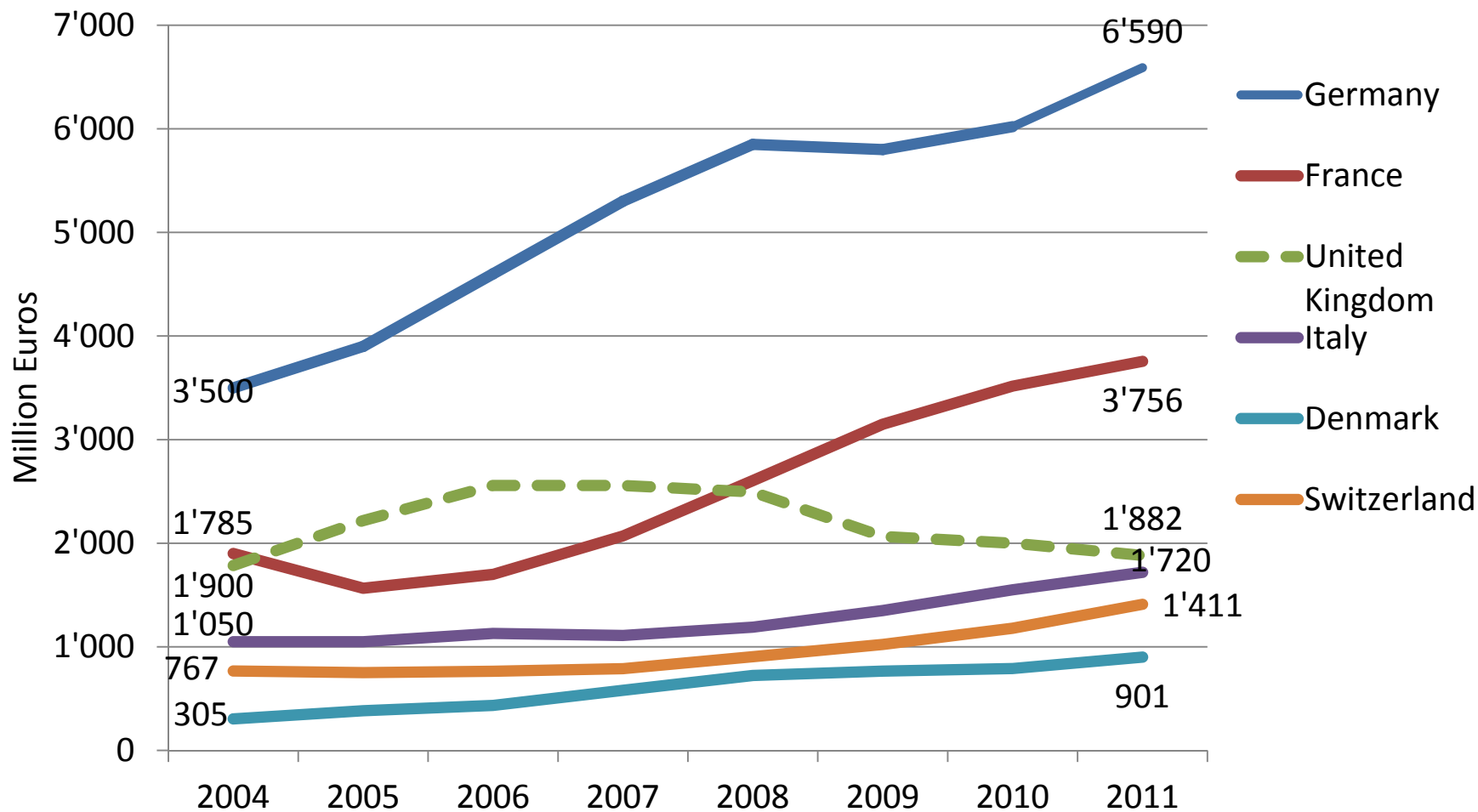


Europe: Distribution of sales of organic food and drink by country 2011 (total: 21.5 billion euros)

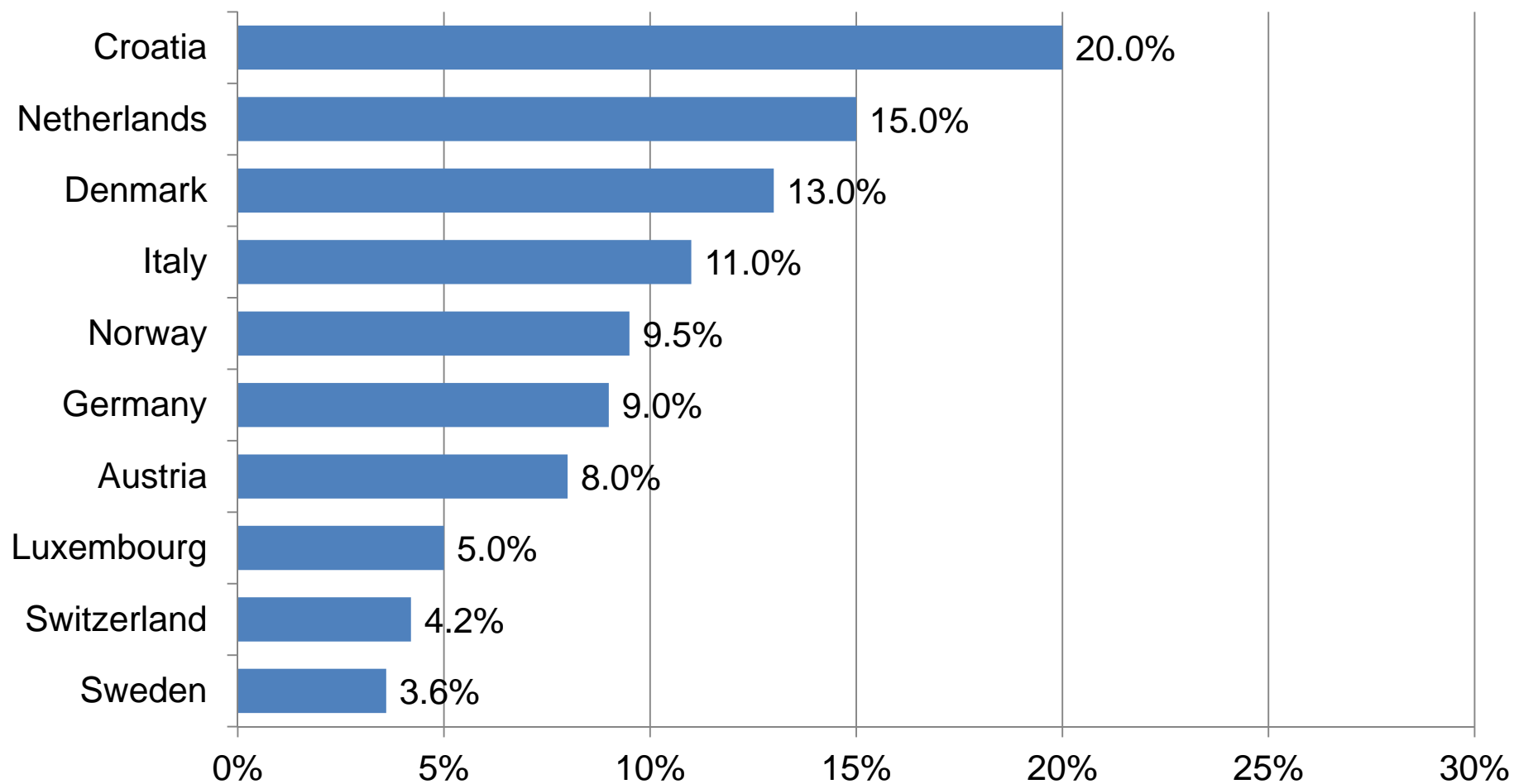
Last update: February 10, 2013



Development of the Organic Market in Selected European Countries 2004-2011

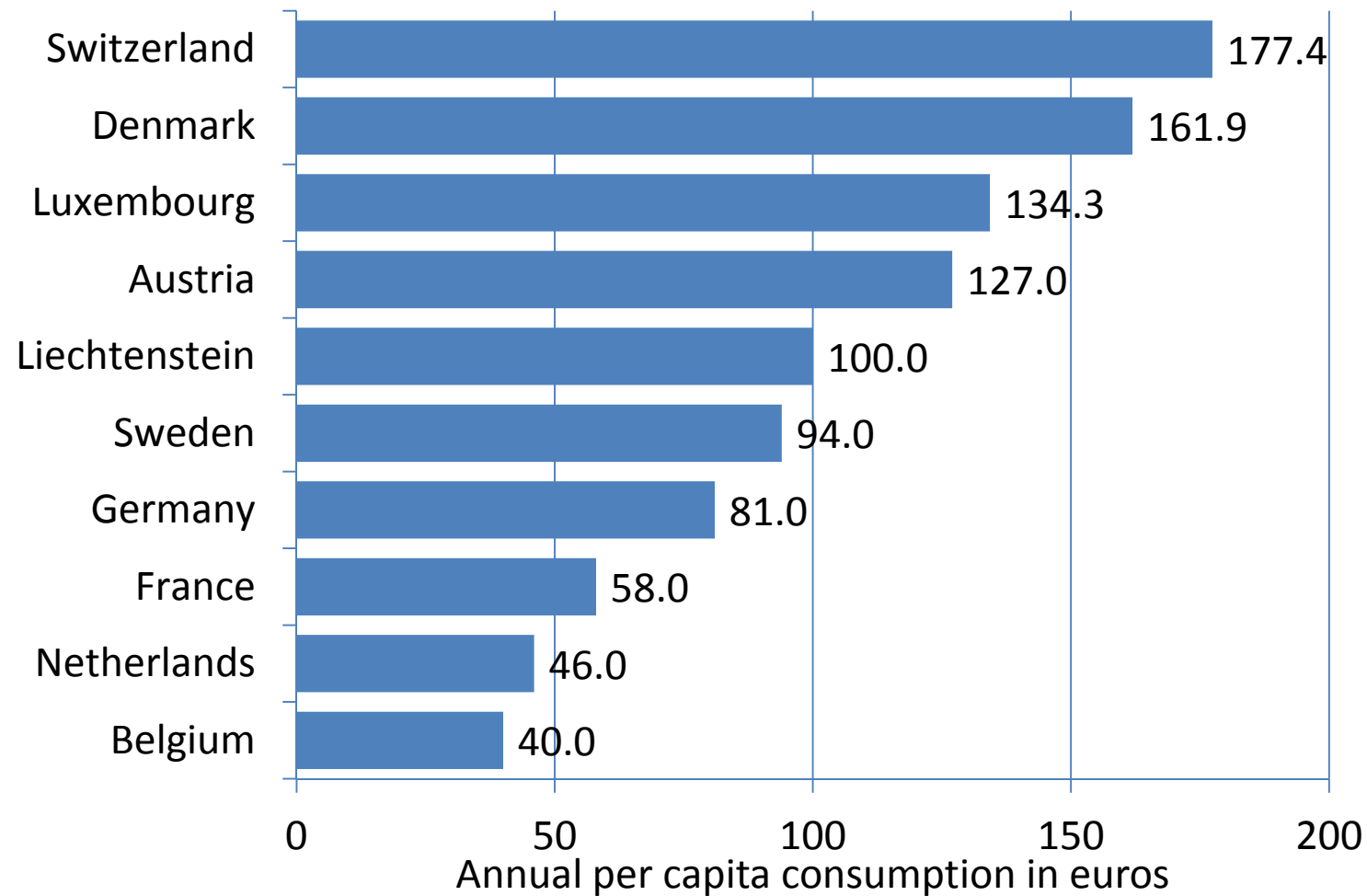


Europe: The ten countries with the highest market growth 2011



The European market for organic food: The countries with the highest per capita consumption 2011

Last update: February 10, 2013



OrganicDataNetwork, FP 7, 2012-2014



- › Funded under the 7th Framework Programme for Research and Technological Development
- › Running 2012-2014
- › Coordinator: Prof. Dr. Raffaele Zanolì, University of Ancona
- › **AIM: The OrganicDataNetwork project aims to increase the transparency of the European market for organic food through better availability of market intelligence about the European organic sector in order to meet the needs of policy makers and market actors.**
- › The OrganicDataNetwork project will:
 - › provide an overview of all relevant public and private organic data collectors;
 - › collect currently available data on organic markets in Europe, and produce a European database after having checked their reliability and consistency;
 - › develop a set of practical recommendations on data collection and dissemination (Code of Practice and a manual);
 - › improve the availability and the quality of published market reports on the organic sector in a number of case study countries;
 - › lay the foundations for a long-term collaboration on organic market data collection.

The World of Organic Agriculture 2013

- › 14th edition of The World of Organic Agriculture
- › Is available at the FiBL and the IFOAM booths (Hall 1, Stands 150 and 240). There is a discount for IFOAM members
- › After BioFach the book can be bought at the FiBL and (shop.fibl.org) IFOAM webshops www.ifoam.org.
- › Presentations, key data and background is available at www.organic-world.net/yearbook-2013.html.



Conclusions

- › As in the past years, the organic area has shown good growth.
- › The market grew at a higher rate than the organic land, and at a higher rate than in 2010 and 2009.
- › Many of the big markets are dependent on imports; e.g. France imports 30 % of its organic products – and it aims at reducing the import share.
- › From the 2012 data that are already available it can be concluded that the market and the organic area continue to grow.
- › In 2013 the first results of the OrganicDataNetwork project will be available: The results of the end user survey; the inventory of data collectors and the product related information from the market data survey.