The European Market for Organic Food 2011

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BioFach Congress 2013, 14.2.2013
Europe: Organic agricultural land by country 2011

Source: FiBL Survey 2013
Europe: Organic agricultural land by country 2011

› 10.6 million hectares of agricultural land are organic (EU 9.5 million).
› This constitutes 2.2 percent of the agricultural land in Europe (EU 5.4 percent).
› The organic agricultural land increased by 0.6 million hectares or six percent in 2011 (EU: 0.5 million; +6 percent).
› Almost 290’000 producers were reported (EU 240’000).

Source: FiBL Survey 2013
Organic market in Europe: Key data/indicators 2011

› The market was 21.5 billion euros, an increase of nine percent compared with 2010 (EU 19.7 billion).
› The largest market for organic products in 2011 was Germany with a turnover of 6.6 billion euros, followed by France (3’756 million euros) and the UK (1’882 million euros).
› As a portion of the total market share, the highest levels were reached in Denmark, Austria and Switzerland, with five percent or more for organic products.
› The highest per capita spending is also in these countries and in Luxembourg.
Growth of the organic agricultural land worldwide 1999-2011

Source: FiBL-IFOAM-SOEL Surveys 2000-2013, based on data from governments, the private sector and certifiers.
Development of organic agricultural land in the regions 1999-2011

Source: FiBL-IFOAM-SOEL Surveys 2000-2013, based on data from governments, the private sector and certifiers.
Europe: Development of organic agricultural land 1985-2011

Source: Nic Lampkin, FiBL, 1985-2013, based on data from governments, Eurostat, the private sector and certifiers.
Development of organic crops/crop groups 2004-2011

Source: FiBL Survey 2006-2013
Europe: The ten countries with the most organic agricultural land 2011

Spain: 1.621.898 hectares
Italy: 1.096.889 hectares
Germany: 1.015.626 hectares
France: 975.141 hectares
United Kingdom: 638.528 hectares
Poland: 609.412 hectares
Austria: 542.553 hectares
Sweden: 480.185 hectares
Czech Republic: 460.498 hectares
Turkey: 442.582 hectares

FiBL-IFOAM Survey 2013, based on data from governments, the private sector and certifiers
Europe: Distribution of organically managed agricultural land by country 2011 (Total: 10.6 million hectares)

- Spain: 1,621,898 hectares (15%)
- Italy: 1,096,889 hectares (10%)
- Germany: 1,015,626 hectares (10%)
- France: 975,141 hectares (9%)
- Rest: 5,927,573 hectares (56%)

FiBL-IFOAM survey 2013
Europe: The ten countries with the highest shares of organic agricultural land 2011

Source: FiBL Survey 2013, based on national sources
Development of selected crops/crop groups in Europe

Source: FiBL-IFOAM Survey 2013
Development of the global market for organic food 2000-2011

Source: Organic Monitor, various years
The ten countries with the largest organic markets 2011

- United States: 21,038
- Germany: 6,590
- France: 3,756
- Canada (2010): 1,904
- United Kingdom: 1,882
- Italy: 1,720
- Switzerland: 1,411
- Austria: 1,065
- Japan (2010): 1,000
- Spain: 965

Source: FiBL-AMI-IFOAM Survey 2013, based on data from governments, the private sector and market research companies.
Distribution of organic sales by country 2011

- United States of America
- Germany
- France
- Canada
- United Kingdom
- Italy
- Switzerland
- Others

Source: FiBL-AMI-IFOAM Survey 2013, based on data from governments, the private sector and market research companies.
Global market: Distribution of retail sales value by single markets (total: 47.8 billion) Euros 2011

Source: FiBL-AMI-IFOAM Survey 2013
The ten countries with the highest per capita consumption 2011

<table>
<thead>
<tr>
<th>Country</th>
<th>Per capita consumption in Euros</th>
</tr>
</thead>
<tbody>
<tr>
<td>Switzerland</td>
<td>177</td>
</tr>
<tr>
<td>Denmark</td>
<td>162</td>
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<tr>
<td>Luxembourg</td>
<td>134</td>
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<td>Austria</td>
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<td>Liechtenstein</td>
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<td>Sweden</td>
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<td>Germany</td>
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<tr>
<td>United States</td>
<td>67</td>
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<tr>
<td>France</td>
<td>58</td>
</tr>
<tr>
<td>Canada (2010)</td>
<td>57</td>
</tr>
</tbody>
</table>

Source: FiBL-AMI-IFOAM Survey 2013, based on data from governments, the private sector and market research companies.
Europe: Growth of the Organic Market 2004-2011

Source: FiBL-AMI-IFOAM Survey 2013, based on data from governments, the private sector and market research companies.
The European market for organic food and drink: The countries with the highest sales 2011

Source: FiBL-AMI-IFOAM Survey 2013, based on national sources, in the framework of the OrganicDataNetwork project
Europe: Distribution of sales of organic food and drink by country 2011 (total: 21.5 billion euros)

Last update: February 10, 2013

- Germany: 31%
- France: 17%
- United Kingdom: 9%
- Italy: 8%
- Switzerland: 7%
- Austria: 5%
- Others: 23%

Source: FiBL-AMI-IFOAM Survey 2013, based on national sources, in the framework of the OrganicDataNetwork project
Europe: The ten countries with the highest market growth 2011

1. Croatia - 20.0%
2. Netherlands - 15.0%
3. Denmark - 13.0%
4. Italy - 11.0%
5. Norway - 9.5%
6. Germany - 9.0%
7. Austria - 8.0%
8. Luxembourg - 5.0%
9. Switzerland - 4.2%
10. Sweden - 3.6%

Source: FiBL Survey 2013, based on national sources
The most important sectors [% value] and change

- Dairy: 30%
- Fruit & veg: 23%
- Baby food: 8%
- Beverages: 7%
- Fresh meat: 5%
- Confectionary: 4%
- Eggs: 3%
- Other: 20%

Source: Soil Association 2011 Market Report
OrganicDataNetwork, FP 7, 2012-2014

› Funded under the 7th Framework Programme for Research and Technological Development
› Running 2012-2014
› Coordinator: Prof. Dr. Raffaele Zanoli, University of Ancona
› AIM: The OrganicDataNetwork project aims to increase the transparency of the European market for organic food through better availability of market intelligence about the European organic sector in order to meet the needs of policy makers and market actors.

› The OrganicDataNetwork project will:
› provide an overview of all relevant public and private organic data collectors;
› collect currently available data on organic markets in Europe, and produce a European database after having checked their reliability and consistency;
› develop a set of practical recommendations on data collection and dissemination (Code of Practice and a manual);
› improve the availability and the quality of published market reports on the organic sector in a number of case study countries;
› lay the foundations for a long-term collaboration on organic market data collection.
The World of Organic Agriculture 2013

- 14th edition of The World of Organic Agriculture
- Is available at the FiBL and the IFOAM booths (Hall 1, Stands 150 and 240). There is a discount for IFOAM members
- After BioFach the book can be bought at the FiBL and (shop.fibl.org) IFOAM webshops www.ifoam.org.
- Presentations, key data and background is available at www.organic-world.net/yearbook-2013.html.
Conclusions

› As in the past years, the organic area has shown good growth.
› The market grew at a higher rate than the organic land, and at a higher rate than in 2010 and 2009.
› Many of the big markets are dependent on imports; e.g. France imports 30 % of its organic products – and it aims at reducing the import share.
› From the 2012 data that are already available it can be concluded that the market and the organic area continue to grow.
› In 2013 the first results of the OrganicDataNetwork project will be available: The results of the end user survey; the inventory of data collectors and the product related information from the market data survey.
Acknowledgements

› The Swiss State Secretariat for Economic Affairs SECO, Berne

› Nürnberg Messe, the organizers of the BioFach Organic Trade Fair

› This work would not be possible without the support of the 200 experts who contribute to the making of "The World of Organic Agriculture"